

Ddev Plastiks Industries Ltd.

Leading Manufacturer of Compounds

Earning Presentation 4QFY25

Visit Our Website - www.ddevgroup.in



Disclaimer



This presentation contains statements that contain "forward looking statements" including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to Ddev Plastiks Industries Ltd.'s ("Ddev Plastiks" or the Company) future business developments and economic performance.

While these forward-looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance.

Ddev Plastiks Industries Ltd undertakes no obligation to publicly revise any forward-looking statements to reflect future / likely events or circumstances.

Note- Numbers are rounded off to the nearest digit. Financials discussed in the presentation are consolidated.

Ddev Plastiks : Now listed on NSE



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Listing date: 15th January 2025 // NSE Scrip Symbol: DDEVPLSTIK





About Us 5-11

Ddev Plastiks : India's Largest Manufacturer of Polymer Compounds



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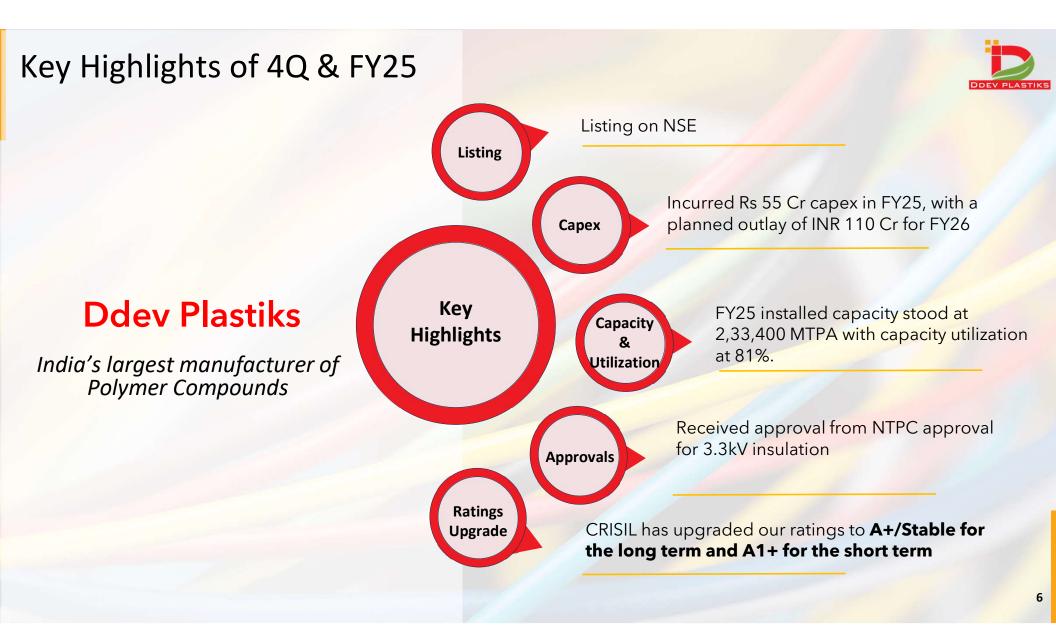
- 4 Decade of Operations current capacity **2,33,400 MTPA (as of March, 2025).**
- **5 manufacturing units** with state-of-the art machinery, infrastructure, equipment, and R&D facilities.
- o Diverse product portfolio with more than 200+ compounds.
- Proven track record: FY20-FY25 CAGR Revenue – 9%, EBITDA – 28%, PAT- 46% (Consolidated)
- India's **largest and leading manufacturer** of XLPE compounds, product portfolio further extended to High Voltage PE based Cable Compounds and HFFR Compounds.
- FY25 financial performance ROE – 22%, ROCE- 32%, Net debt to equity-0.0x

Rs.2,603 cr18%RevenueGross MarginRs.287 cr11%EBITDAEBITDA MarginRs.185 cr7%PATPAT Margin

FY25 Financial Performance

CRISIL A+/ Stable & CRISIL A1+	200+	400+	50+countries
Long term & Short-term Credit Rating	Products	Employees	Geographical Presence

Note: EBITDA includes Other Income. ROCE is calculated as Earning before Interest and Tax divided by Capital Employed (i.e. Total Assets less Current Liabilities). ROE is calculated as Profit after tax divided by Total Equity (i.e. Equity Share Capital+ Reserve and Surplus+ Money Received against Share Warrants). Net Debt to Equity is calculated as Long and Short-term borrowing less Cash and Cash Equivalents divided by Total Equity.





FY25 Management Commentary

"Ddev Plastiks has delivered a strong performance in **FY25**, reinforcing its position as a key player in the industry. With revenue reaching **₹2,603 crore** and an **EBITDA of ₹287 crore** at an **11% margin**, the company has demonstrated its resilience and growth momentum. This quarter marked the highest-ever volume achievement of **51K MT**, contributing to an annual volume of **190K MT**—an impressive **14%** growth year-on-year.

A significant milestone in this journey is Ddev Plastiks' listing on the NSE, further enhancing credibility and reaffirming its long-term commitment to value creation. Our focus on value-added niche products, coupled with rising demand from India's wires and cables industry—which makes up ~40% of the electrical sector—has significantly boosted our resilience, enhanced margins, and positioned us well for future success.

The electrification of everything—homes, factories, EVs, solar farms, and data centers—has brought major players like Adani and Ultratech into the wires and cables segment. This only strengthens our position as a leading supplier of compounds to top players in the segment.

Looking ahead, we remain committed to: •Leveraging our operational strengths •Fostering innovation

•Expanding our market presence

We are actively pursuing our long-term vision of achieving ₹5,000 crore in revenue by FY2030, while maintaining double-digit EBITDA margins and optimizing capacity utilization. Our capacity enhancement plans are progressing on schedule, keeping us aligned with our ambitious growth trajectory.

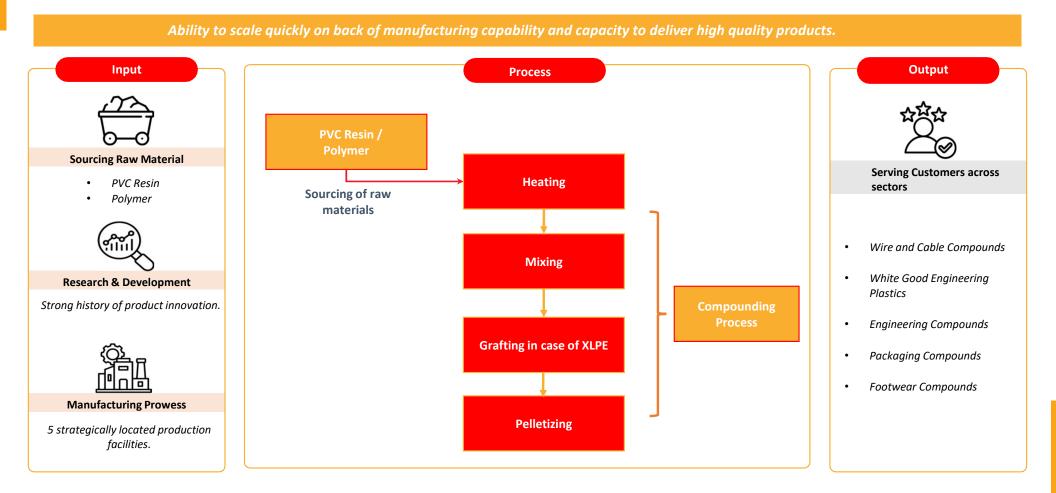
We are excited about the journey ahead and remain dedicated to delivering exceptional value to all our stakeholders."



Narrindra Suranna Chairman and Managing Director

Our Business Value Chain





Key USP's



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01

Operating in five I categories.

in five hi<mark>gh</mark> growth

02

Diversified Revenue Structure; Leading supplier of cable compounds in India

of

03

06

Multi-location setup; Minimizing transportation costs.

04

Strong R&D Infrastructure.

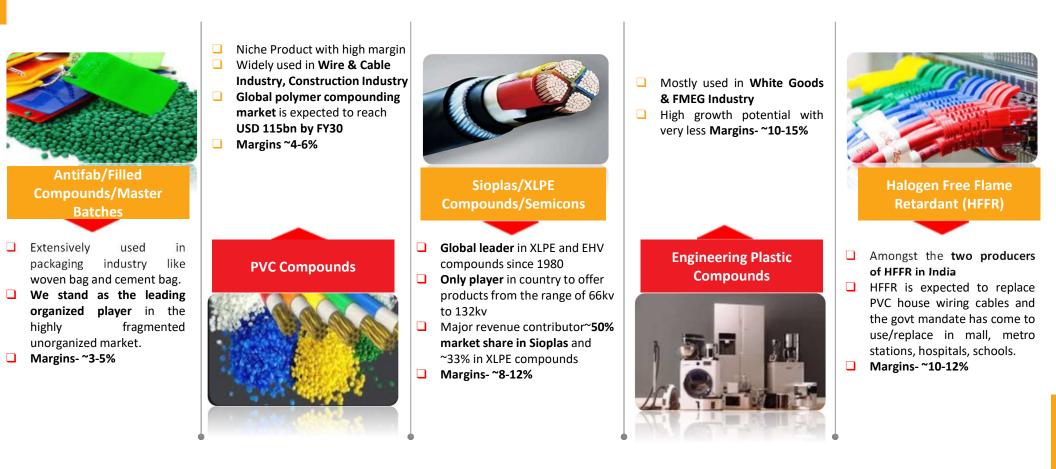
05

Customisation 200+SKU's.

products with

Highly competitive globally.

Operating in 5 High Growth Categories with 200+SKU's

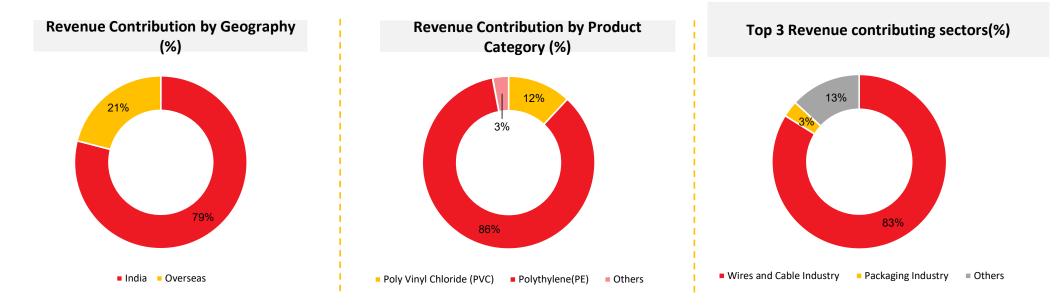


Source - https://www.investindia.gov.in/sector/consumer-goods/consumer-durables#:~:text=The%20industry%20has%20reached%20%2413.6,an%20average%20to%20this%20industry.

Largest Supplier of Cable Compounds in India



Revenue for FY25 is INR 2,603 Cr



Polymer compounding is a preferred material to electrical industry due to properties such as electrical insulation, corrosion inhibition, excellent heat resistance, high tensile and durability and low density.

Apar, Havells, KEC, KEI, Paramount and Polycab contribute to ~22% of Total Revenue.

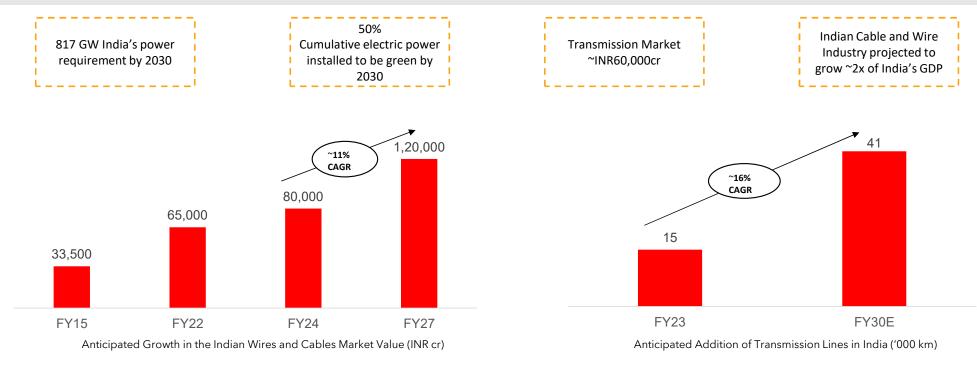


Investment Thesis 13-27



Renewables has emerged as the new unprecedented catalyst

Polymer compounding is a preferred material to electrical industry due to properties such as electrical insulation, corrosion inhibition, excellent heat resistance, high tensile and durability and low density.

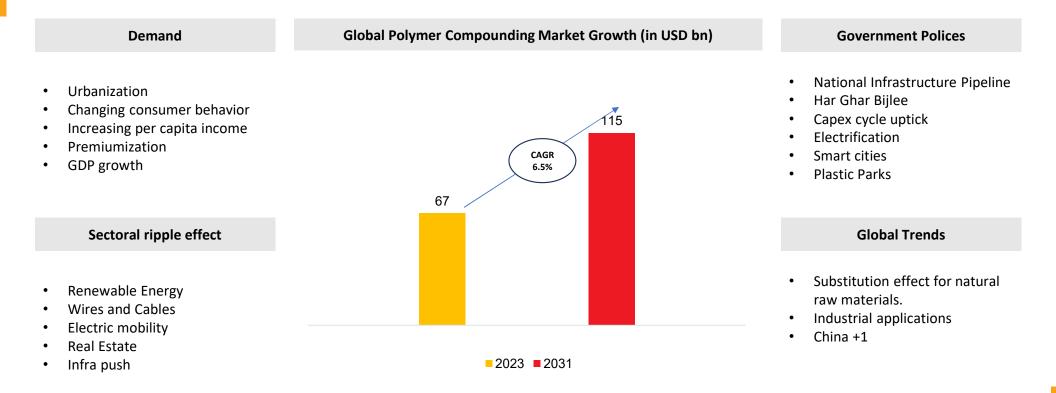


- ~2.5ltpa size of cable compounding industry in India; ~1/3rd of market share with Ddev Plastiks.
- o Direct co-relationship cable industry growth and demand for Polymer Compounds.

Source - https://www.trkabel.com/wp-content/uploads/2023/09/RRKabel_Industry-Report_30aug2023.pdf https://www.thebusinessresearch.company.com/report/wire-and-cable-compounds-market#:~`text=Wire%20And%20Cable%20Compounds%20Market%20Size,at%20a%20rate%20of%209.9%25 https://www.techno.co.in/public/uploads/2/2024-02/teecl_investor_q3fy24.pdf.

Sectoral Tailwinds to support growth





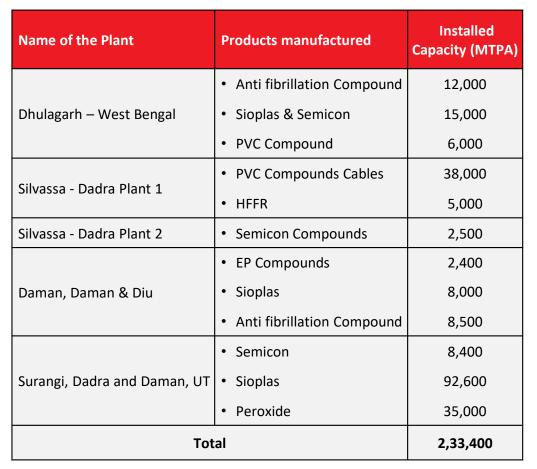
The current opportunity landscape presents a fertile ground for businesses to achieve exponential growth in the medium-to-long term

Powering the Future: Key Drivers of Cable & Wire Growth



Factors driving growth in the cables segment	Segments
Investments in power transmission and distribution	
Capacity addition in solar and wind energy	Demon Californi
Smart cities mission	Power Cables
Increasing investments in Railways for electrification	
Γ	1
Affordable housing schemes	
Spike in nuclear families	Duilding Miroc
Investments in commercial and residential infrastructure	Building Wires
Increased construction activity supported by growing infrastructure projects	
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 Capex rising across industries such as Auto, Steel, Oil and Gas, and Power 	Control &
 Investment expenditure by Indian Railways and in other mass transit systems 	Instrumentation Cables
 Increased focus on automation in 'manufacturing and processing' to monitor and control quality 	Cables
 Service and industrial sector growth increasing the need for data cables 	
 Intercom and security system penetration in residential buildings 	Telecom Cables
Smart cities projects	
Surge in internet users with rising internet penetration as a percentage of total households	

Strategically located manufacturing capabilities





India's Largest Polymer Compound Manufacturer with Installed capacity of 2,33,400 MT as of March '25



Five modern state of art manufacturing plants located in West Bengal, Daman & Diu and Dadra & Nagar Haveli



Strategically positioned in the East & West coast of India resulting in lower freight costs



World-class R&D supervised by expert professionals

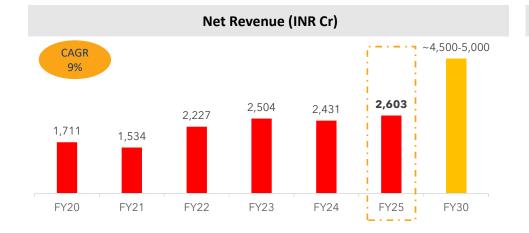
Joint research and development initiatives with leading institutes such as IIT Kharagpur and UICT (Mumbai)

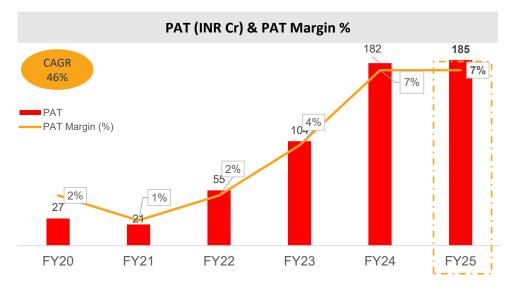


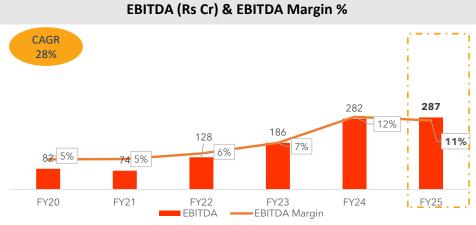
Judicious choice of equipment from Germany, Switzerland, Italy, Taiwan etc

DDEV PLASTIKS

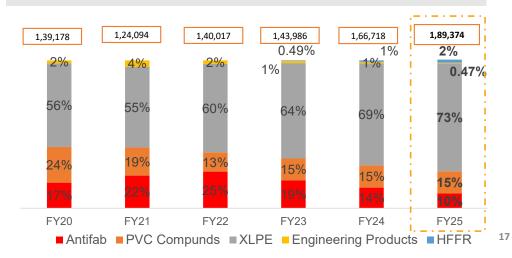
Profit more than 6x in 5 years: Focus on High Margin Products







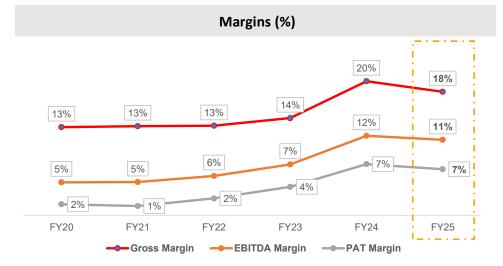
Production Volumes (in MT) & Product Wise Volume Split (%)

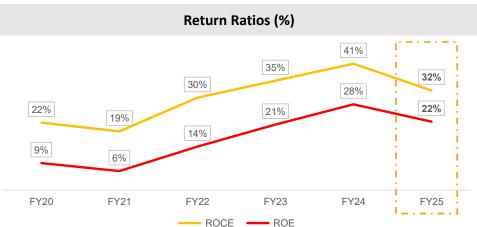


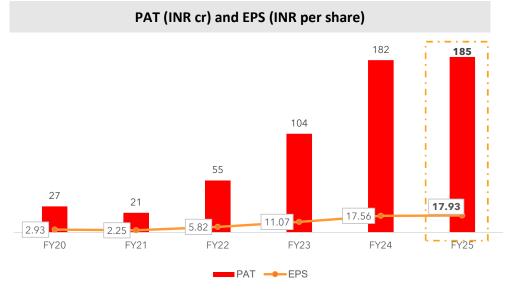
Focus on shareholder value creation



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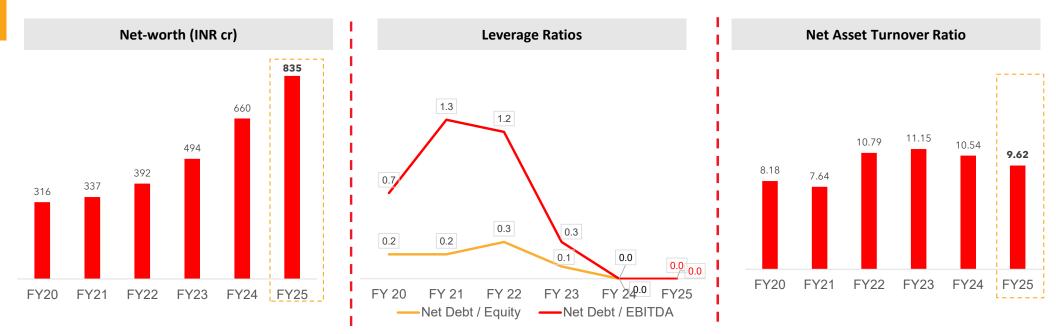


- Our margins have improved as we move towards more value- added high growth products.
- PAT has grown at CAGR of 46% from FY20-25 and EPS has grown 6.11x
- Strong return ratios has translated into superior wealth creation.

Note: ROCE is calculated as Earning before Interest and Tax divided by Capital Employed (i.e. Total Assets less Current Liabilities). ROE is calculated as Profit after tax divided by Total Equity (i.e. Equity Share Capital+ Reserve and Surplus+ Money Received against Share Warrants). EBIT and EBITDA margin include Other income.

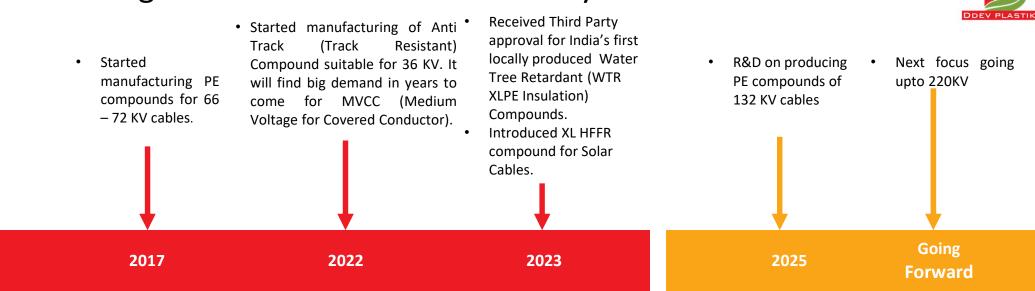
Strong Balance Sheet to support future growth





- Strong Balance to support capex plans to be done in staggered manner over the next three years via brownfield expansion of existing manufacturing facilities.
- We became net debt-free in 4QFY24 and are committed to maintaining this status through FY26 and beyond.

Credit Ratings	Rating Agency	Long Term Rating	Short Term Rating
	CRISIL An S&P Global Company	A+/Stable	A1+



Pioneering Product Launches Powered by Extensive R&D

WTR XLPE (Water Tree Retardant XLPE) for the insulation of cables (72kv application) was primarily imported, however, DPIL has introduced an exceptional version that has successfully passed a long-term test at a third-party laboratory

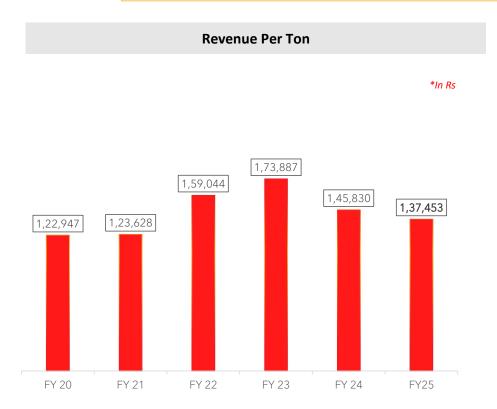
- A novel compound highly effective in reducing the growth of electrical treeing caused by water, making it a superior choice for insulation purposes.
- Successfully passed a two-year test on cable at a prestigious VDE laboratory, Germany.
- Reduced treeing result in better service life of the cable resulting into better returns for electrical distribution companies.

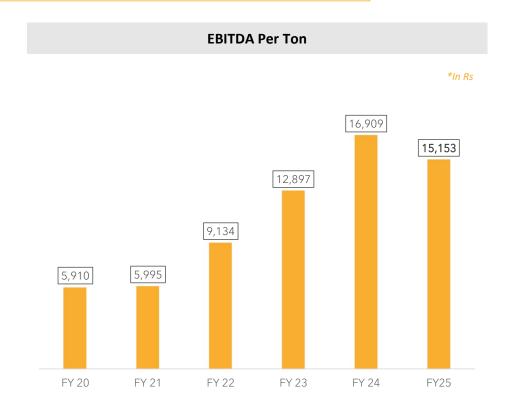
Note- Ddev Plastiks Ltd was part of Kkalpana Industries Ltd until 2022.

Enhancing Profitability Through Better Realizations



Significant Growth: EBITDA Per Ton Increased by 2.5x in the Last 6 Years





Annual Operational Performance



Particulars	FY21	FY22	FY23	FY24	FY25
Antifab Installed Capacity	50,000	36,000	36,000	20,500	20,500
% Utilization	55%	96%	76%	111%	89%
PVC Compounds	44,000	44,000	44,000	44,000	44,000
% Utilization	54%	42%	48%	57%	66%
Sioplas/XLPE/Semicons	1,28,500	1,42,500	1,42,500	1,53,500	1,61,500
% Utilization	53%	59%	65%	75%	85%
Engineering Products	14,500	14,500	14,500	14,500	2,400
% Utilization	36%	23%	13%	12%	37%
HFFR			2,000	5,000	5,000
% Utilization			35%	27%	63%
Total Installed Capacity	2,37,000	2,37,000	2,39,000	2,37,500	2,33,400
% Utilization	52%	59%	60%	70%	81%

Note- There was shift of capacity from Antifab to Sioplas/XLPE/Semicons.

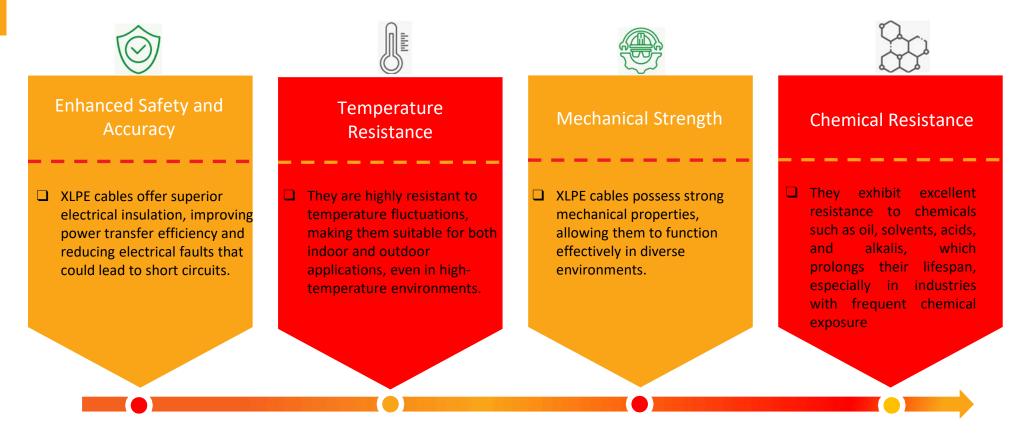
Quarterly Operational Performance Trend



FYE March,	4QFY24	1QFY25	2QFY25	3QFY25	4QFY25
Antifab Installed Capacity	36,000	20,500	20,500	20,500	20,500
% Utilization	56%	85%	95%	89%	89%
PVC Compounds Installed Capacity	44,000	44,000	44,000	44,000	44,000
% Utilization	63%	63%	57%	67%	77%
Sioplas/XLPE/Semicons Capacity	1,42,500	1,61,500	1,61,500	1,61,500	1,61,500
% Utilization	90%	85%	81%	87%	89%
Engineering Products Capacity	14,500	2,400	2,400	2,400	2,400
% Utilization	10%	17%	28%	47%	55%
HFFR Capacity	2,000	5,000	5,000	5,000	5,000
% Utilization	119%	59%	57%	57%	80%
Total Installed Capacity	2,39,000	2,33,400	2,33,400	2,33,400	2,33,400
% Utilization	75%	80%	76%	82%	86%

Note- There was shift of capacity from Antifab to Sioplas/XLPE/Semicons.

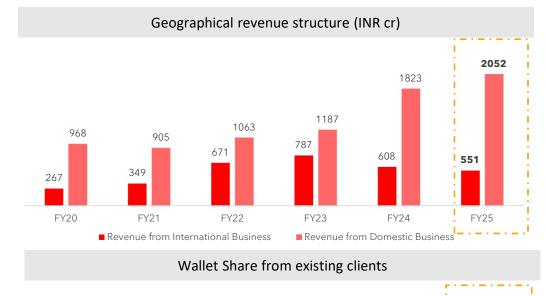
Expanding XLPE Capacity: A Strategic Choice





Penetrating in India and overseas markets









HFFR Cables



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HFFR used in Solar Panels

- Usage : used in the insulation and outer sheath of photovoltaic (PV) cables, which connect the solar panels to the inverter and other electrical components
- Enhanced Safety: HFFR cables are crucial for fire safety because they produce significantly less smoke

Benefits of using HFFR

- HFFR materials are designed to resist flame propagation
- Halogen-free materials reduce the environmental impact of cable manufacturing and disposal
- Minimizes the risk of smoke and toxic fumes spreading during a fire.

Applications

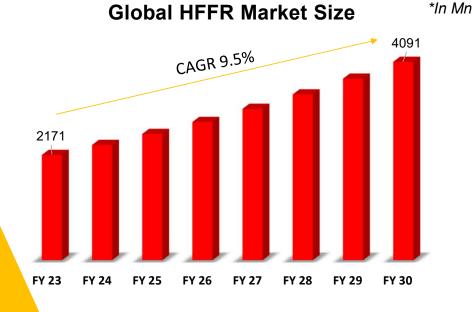
- Power Stations and Industrial Plants
- Airports and Transportation Hubs
- Data Centers

- Metro Stations and Tunnels
- Shopping Malls and Commercial Buildings
 - Solar photovoltaic systems

Halogen Free Flame Retardant Cable (HFFR) In FY24 : India's HFFR market value stands at USD 613.25 million, growing at a CAGR of 4.25%

By 2030:

India's HFFR market expected to increase to USD 778.87 million Estimated Global Market ~ USD 4091.3 million

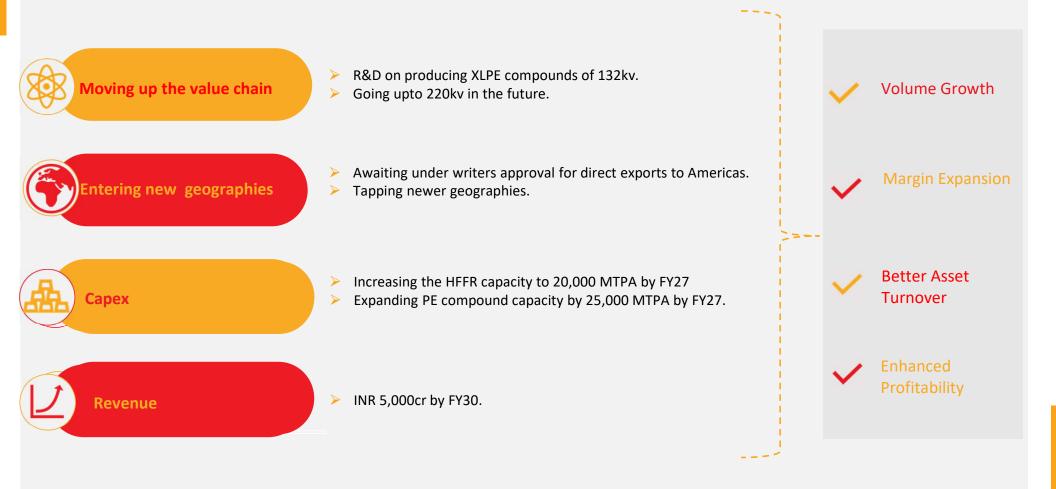


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Key Priorities: Our Focus Areas

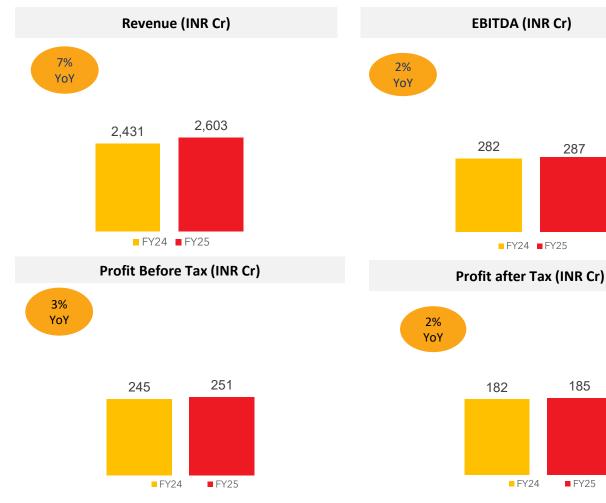






Financials 29-32

FY25 Key Result Highlights



- In the fiscal, we experienced strong demand from the Cables segment, and our ongoing efforts to shift the product mix towards niche and high-voltage products led to better growth in volumes led by demand from domestic cable players.
- Our topline increased 7%yoy on the back of higher trade volumes experienced in the quarter.
- Better Product mix, significant reduction in Finance Cost has resulted in better margins and improved bottom-line.

Note- Number are rounded of to the nearest digit. EBITDA includes Other Income.



4Q & FY25 Financial Performance

Particulars (INR in Cr)	4QFY25	4QFY24	YoY(%)	3QFY25	QoQ(%)	FY25	FY24	YoY(%)
Revenue from Operations	737	597	23	661	11%	2,603	2,431	7%
EBITDA	79	92	-14%	75	6%	287	282	2%
EBITDA Margin %	11%	15%	-461bps	11%	-57bps	11%	12%	-57bps
Depreciation	4	4	0%	4	17%	15	14	6%
Earnings Before Interest & Tax	75	87	-14%	71	5%	272	244	2%
Interest	6	5	12%	7	-13%	27	23	17%
Profit Before Tax	69	82	-16%	64	7%	251	245	2%
Тах	17	21	-16%	18	-2%	66	63	4%
Net Profit	52	62	-16%	47	10%	185	182	2%
PAT Margin (%)	7%	10%	-328bps	7%	-7bps	7%	7%	-37bps
Earnings Per Share Basic (INR)	5	5.95	-16%	4.50	11%	17.93	17.56	2%
Earnings Per Share Diluted (INR)	5	5.95	-16%	4.50	11%	17.93	17.56	2%

Note- Number are rounded of to the nearest digit .EBITDA and EBIT includes Other Income.

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Historical Income Statement



					DDEV P
Particulars (INR in Cr)	FY 21	FY 22	FY 23	FY 24	FY 25
Revenue from Operations	1,534	2,227	2,504	2,431	2,603
Gross Profit	199	291	355	475	476
EBITDA	74	128	186	282	287
EBITDA Margin %	5%	6%	7%	12%	11%
Depreciation	11	12	12	14	15
Earnings Before Interest & Tax	64	116	174	268	272
Interest	35	41	33	23	27
Profit Before Tax	28	76	140	245	251
Тах	8	21	36	63	66
Net Profit	21	55	104	182	185
PAT Margin (%)	1%	2%	4%	7%	7%
Earnings Per Share Basic (INR)	2.25	5.82	11.07	17.56	17.93
Earnings Per Share Diluted (INR)	2.25	5.82	11.07	17.56	17.93

Note- Number are rounded of to the nearest digit. EBITDA and EBIT includes Other Income

Historical Balance Sheet



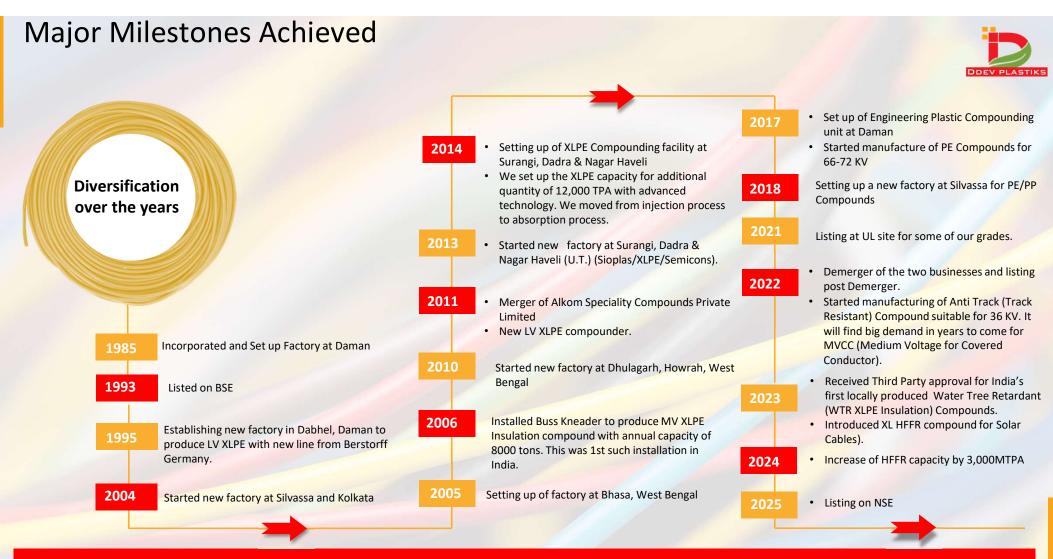
Particulars (INR in Cr)	FY 22	FY 23	FY 24	FY 25	Particulars (INR in Cr)	FY 22	FY 23	FY 24	FY 25
(a) Equity Share Capital	9	9	10	10	Non-Current Assets				
(b) Other Equity	382	485	650	824	Tangible Assets	206	225	231	271
Total Equity	392	494	660	835	Other Intangible Assets	0	0	0	0
Non-current Liabilities					Capital Work in Progress	2	1	3	1
Financial Liabilities					Right of use lease	1	1	0	4
(a) Borrowing	0	0	0	0	Other Financial Assets	7	15	11	13
(b) Lease Liability	0	0	0	3	Other Non-Current Assets	2	0	1	5
Provisions	3	3	4	5	Total Non-Current Asset	218	241	247	294
Deferred Tax Liabilities (Net)	24	24	23	25					
Total Non-Current Liabilities	27	28	26	34	Current Assets				
Current Liabilities					Inventories	276	218	205	242
Financial Liabilities					Trade Receivables	349	363	398	466
(a) Borrowings	129	56	66	42	Cash and Cash Equivalents	6	7	77	43
(b) Lease Liabilities	0	0	0	1	Other financial assets	2	4	5	4
(c) Trade Payables	351	291	181	202	Other current assets	78	80	63	44
(-)	001				Investments	0	0	0	61
(d) Other Financial Liabilities	11	29	38	34	Total Current Assets	711	671	748	861
Provisions	2	2	4	3					
Other current liabilities	9	4	5	3					
Current Tax Liabilities(net)	7	8	15	2					
Total Current Liabilities	510	390	309	286					
Total Equity and Liabilities	929	912	995	1,155	Total Assets	929	912	995	1,155

Note- Number are rounded of to the nearest digit.





Annexures 34-41



We have over the years has carefully mitigated concentration risk by innovating and developing various products to diversify product basket.

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Experienced Board of Directors





Mr. Narrindra Suranna Chairman & Managing Director

- Associated with Company since inception. Wide experience in Plastic Industry, Company has reached its present height under his leadership.
- B.Com (Hons.) and L.L.B from Calcutta University.



Mr. Ddev Surana Whole Time Director and CEO

- Dynamic business leader and key driving force of Company.
- B.Com (Hons.) from St. Xaviers, Kolkata, MSc from University of Warwick, UK and MBA from Babson University, USA.



Mr. Rajesh Kothari Whole-Time-Director

- 25+ years of experience in the areas of marketing, after sale service and market research. He started his career at Kanoria Chemicals & Industries and been associated with the group since 1997.
- B.Com from Rajasthan University, Ajmer.



Mr. Samir Kumar Datta Independent Director

- Served on multiple industries during his service tenure of 4 decades and started his practice as a Cost accountant since 2007.
- Science graduate from Calcutta University and Fellow Cost Accountant.



Plyboards (India) Ltd,B.Com, Law graduate

Ms. Ramya Hariharan Independent Director

- In past, worked with Amarchand Mangaldas and Argus Partners.
 Founder of Citadel Law Chambers. On the board of various listed and unlisted companies.
- Qualified Company Secretary and LLB from Calcutta University.

- Ms. Mamta Binani Independent Director
- 21+ years of experience in corporate consultation & advisory, on Board of several companies like GPT Infrastructure Ltd, Century Plyboards (India) Ltd, Anmol Biscuits ltd.
- B.Com, Law graduate and Fellow member of the ICSI.



Leadership Team



Mr. Arihant Bothra Chief Financial Officer

- He is an Associate member of Institute of Chartered Accountants of India and an IIM Calcutta Alumni. Vast working experience for more than a decade in the areas of Finance, Accounting, Insurance, Information System and Project Financing.
- Graduated from Calcutta University in 2010



Ms. Tanvi Goenka Company Secretary

 She is a graduate in commerce and has received her membership of Institute of Company Secretaries of India in 2012. She holds working experience of over 12 years on mergers and acquisitions compliances involving listed as well as unlisted companies. She also has experience in all forms of restructuring including by way of scheme of arrangement

Accreditations and Industry Recognition





Sustainability at the Core





Distributed balanced nutrition food to School Students at Surangi Govt. High School





Planted over 500 trees at manufacturing units and schools



Eye check ups of 600 persons and distributed 300 eye drops and 100 specs



Installed Solar Panels at Surangi Unit, reducing 80 MT carbon emissions per month



Installed 1MW Solar Power Panels through PPA with Amplus Solar, the installed capacity now stands at 1.7MW

Diversified Customers - Domestic



Top clientele constitutes of prominent domestic and global companies

Well established relationships with renowned clientele provide stability to revenues and drive business going forward



Diversified Customers - Exports









For further information, please get in touch with

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