



Date: 11th February, 2023

To
The Manager,
Listing Department,
BSE Limited
PJ Towers, Dalal Street,
Mumbai - 400 001.

SCRIP: 543547

Sub: Outcome of (05th of 2022-23) Board Meeting.
Ref: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sirs

The Board of Directors of the Company had, at its meeting held on 11.02.2023 considered and approved the Investor Presentation, copy whereof is attached herewith.

The presentation will be uploaded on the website of the company viz-www.ddevgroup.in .

Kindly take the aforesaid information on record and oblige.

Thanking You,

Yours faithfully,

For Ddev Plastiks Industries Limited

Tanvi Goenka (Membership No. ACS 31176)
Company Secretary



Ddev Plastiks Industries Limited

Regd. Office : 2B, Pretoria Street, Kolkata - 700 071

Tel : +91-33-2282 3744/45/3671/99, E-mail : kolkata@ddevgroup.in, www.ddevgroup.in

Mumbai Office : 106, Laxmi Plaza, Laxmi Industrial Estate, New Link Road, Andheri (West), Mumbai - 400 053, India

Tel : +91-22-67021470/71/72, E-mail : mumbai@ddevgroup.in

CIN : L24290WB2020PLC241791

Earnings
Presentation
Q3 FY23

Leading Manufacturer of Compounds

www.ddevgroup.in



Ddev Plastiks Industries Limited



Filler Compounds

Color Masterbatch

66KV XLPE Cable

XLPE Cable

Engineering Plastics

PVC Compounds

About Us

- A leading manufacturer of polymer compounds in India with a capacity of 2,39,000 MTPA
- 5 Manufacturing units with state-of-the art machinery, infrastructure, equipment, and R&D facilities
- Diverse product portfolio consisting of PE compounds, PVC compounds, Filled compounds, Master Batches, Footwear compounds, Pipe compounds, Peroxide compounds
- Product portfolio now expanded to Engineering Plastic Compounds for White Goods, Automotive and Electrical Appliances.

Q3 FY2023 Performance Highlights

Revenue	Gross Profit
Rs. 655 Cr	Rs. 92 Cr
EBITDA	Net Profit
Rs. 42 Cr	Rs. 23 Cr

Business Performance

- Company have recently launched 1 new products
 - XL HFFR (Cross Linkable HFFR) Compound for Solar / Photovoltaic Cable Application
 - Received 3rd party approval for our WTR XLPE for 72 KV application
 - New machine for HFFR compounds received at site



Commenting on the Performance, Narrindra Suranna, Chairman and Managing Director said:

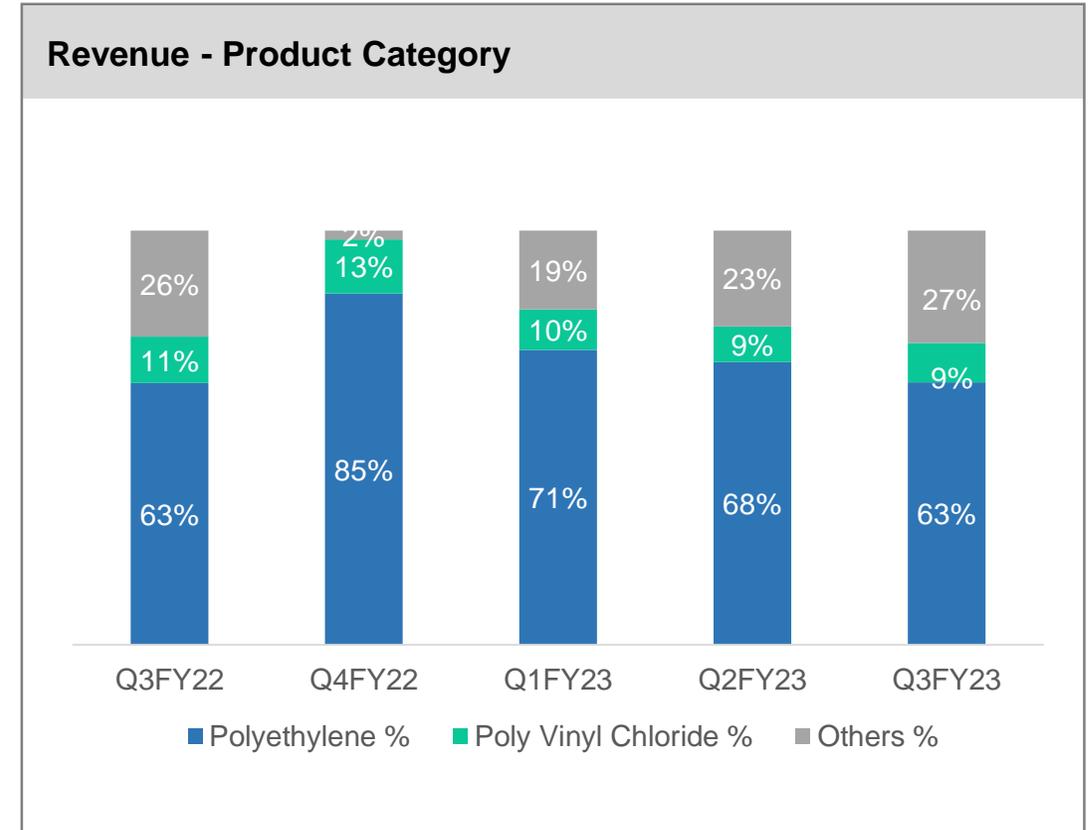
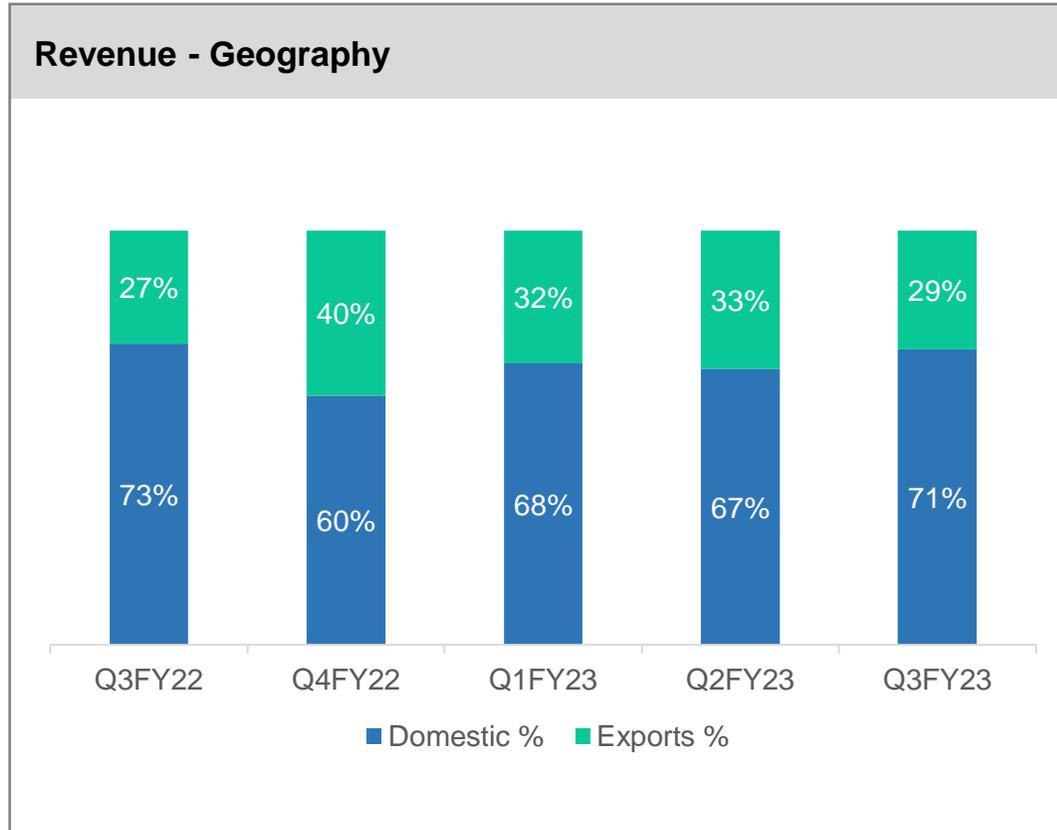
“I am delighted to announce that Ddev Plastiks once again had a robust quarter, fueled by strong demand from the cable industry. Despite the ongoing challenges posed by a volatile economic environment, including supply chain disruptions and rising commodity and energy, the company maintained its growth trajectory.

During the quarter, your Company once again achieved highest ever quarterly Revenue from Operations of 6,547 million with a growth of 22.6% on YOY basis. EBITDA for the quarter stood at Rs. 422 million with EBITDA Margin of 6.4% and PAT of 228 million with PAT margin of 3.5%. The company's outstanding performance is attributed to various cost control measures, increased efficiencies, and expanding business with existing and new customers.

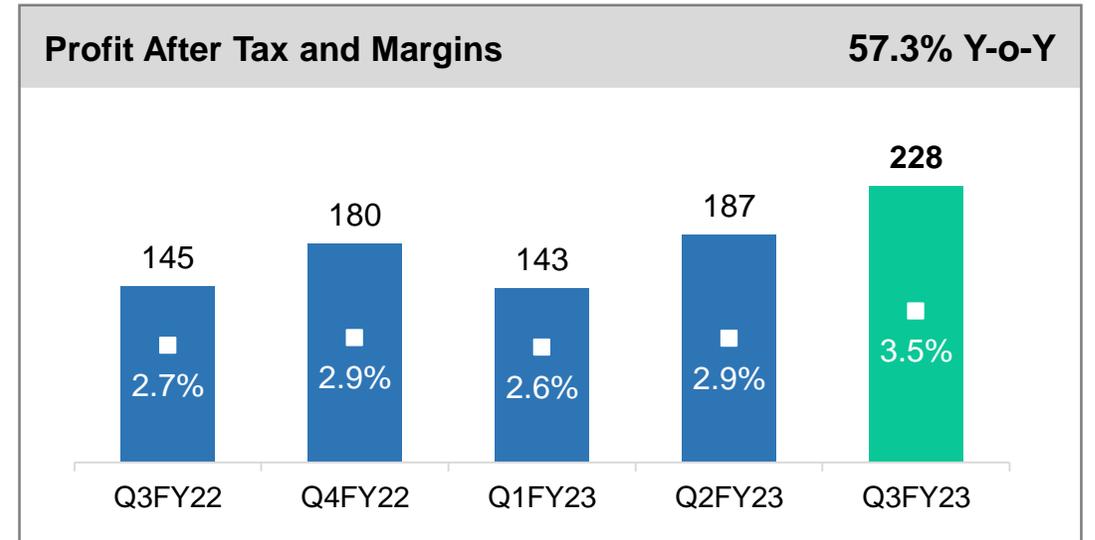
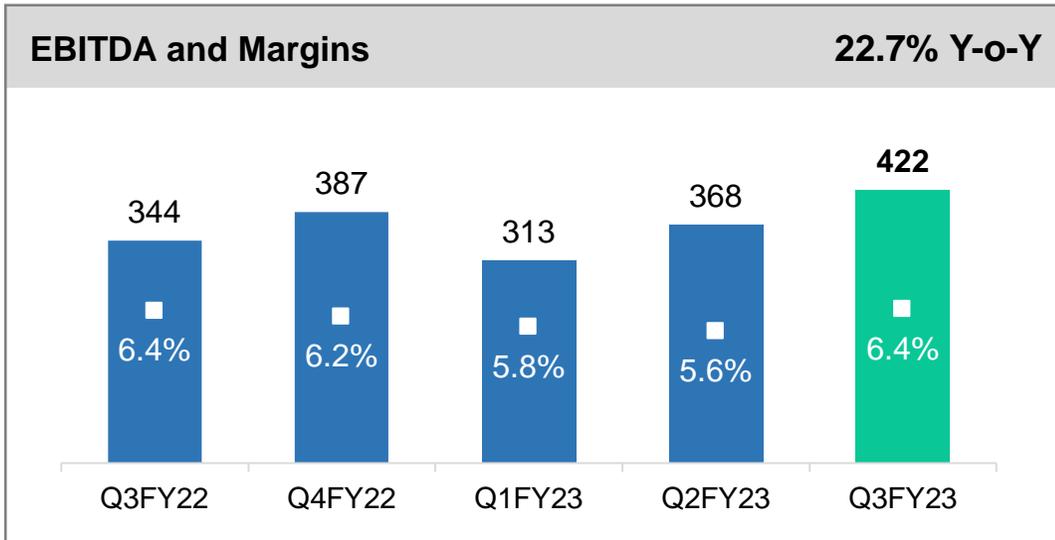
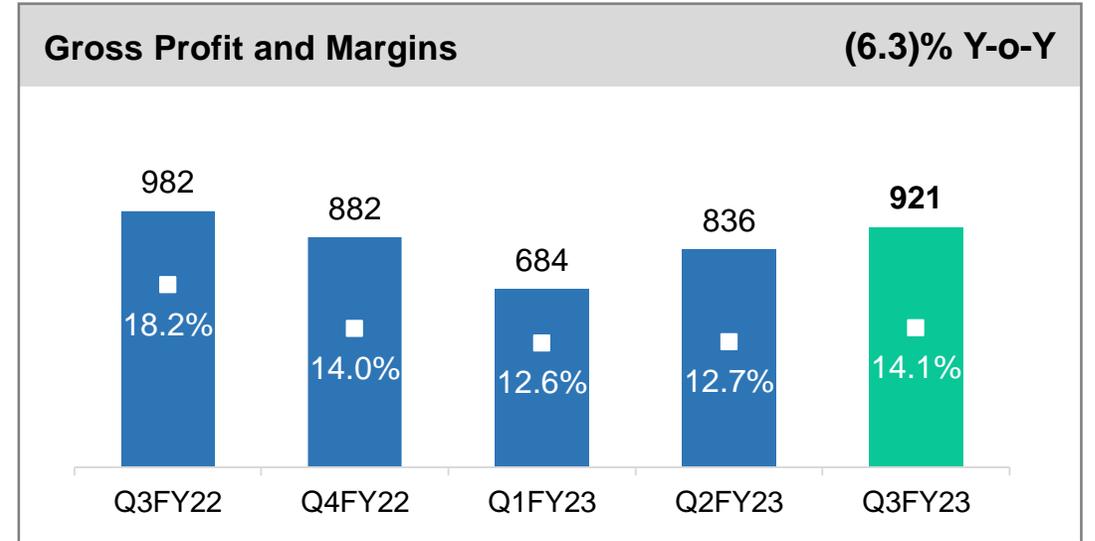
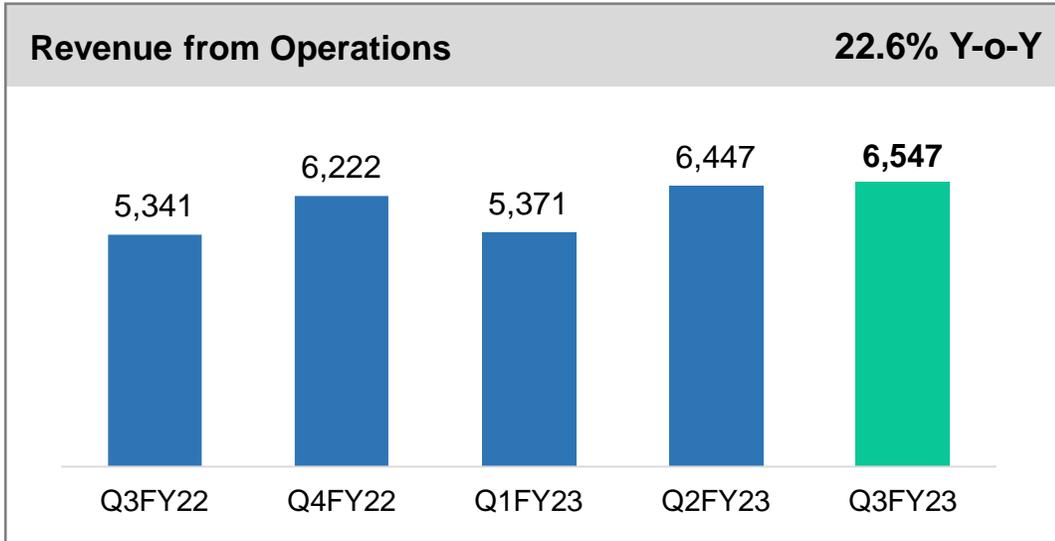
Domestic operations accounted for 71.3% of the company's revenue and showed a growth of 13.7% compared to the same quarter last year, while exports contributed 28.7%. Our capacity utilization levels also rose by 15.1% YoY.

During the quarter, we successfully launched the XL HFFR compound for Solar/Photovoltaic cable applications and received machinery for production. Additionally, we received third-party approval for our WTR XLPE for 72 KV applications, which is expected to be launched in the fiscal year 2023-24.

We remain vigilant in the face of the dynamic global macro-economic environment and will continue to focus on our customer-centric approach in line with our goal of delivering the best to our customers. With our extensive experience and expertise, we are confident in delivering exceptional industry performance in the years to come.”

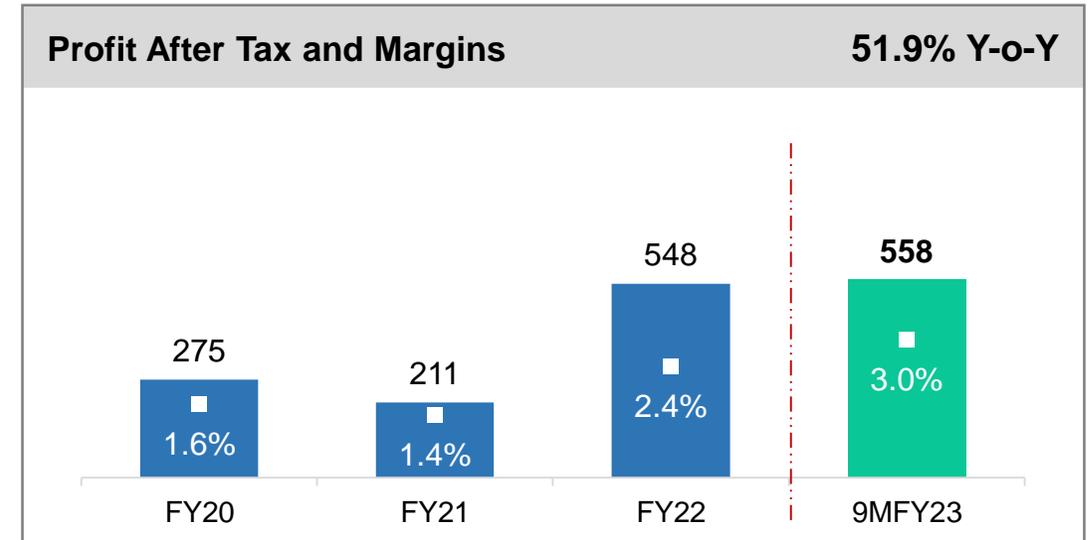
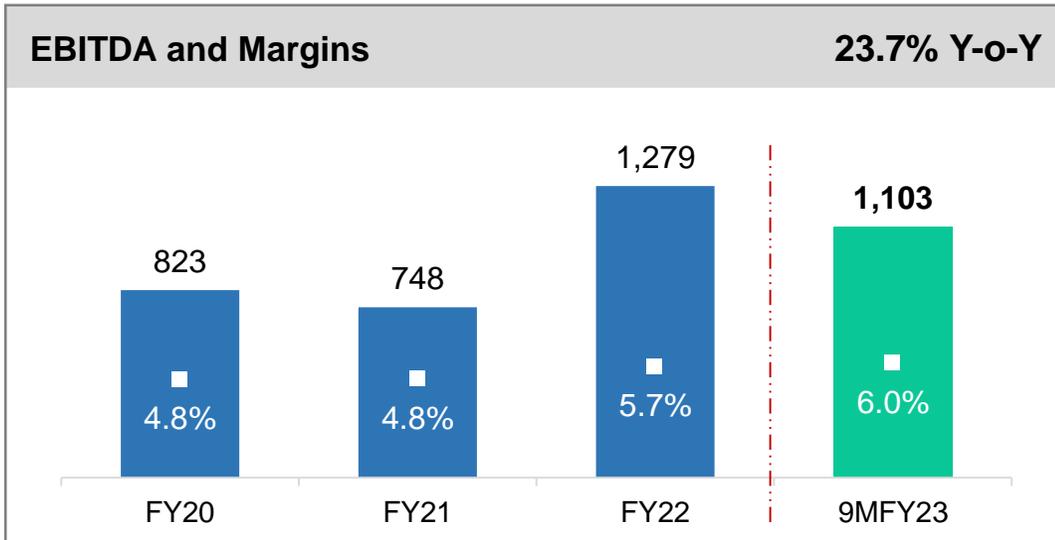
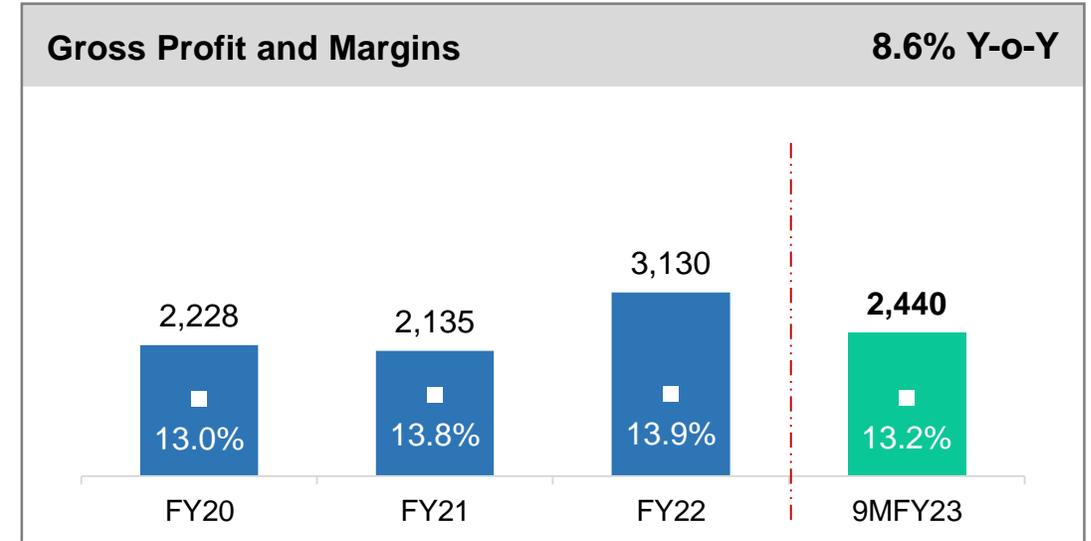
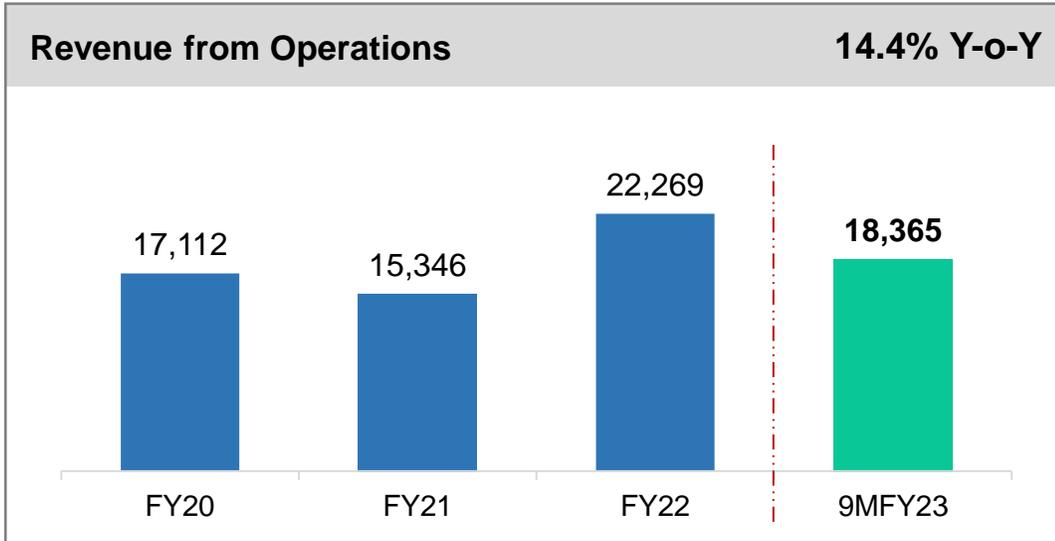


Q3 FY2023 Performance Highlights



Note:
 • Gross Profit and EBITDA margins calculated on Total Income

9M FY2023 Performance Highlights



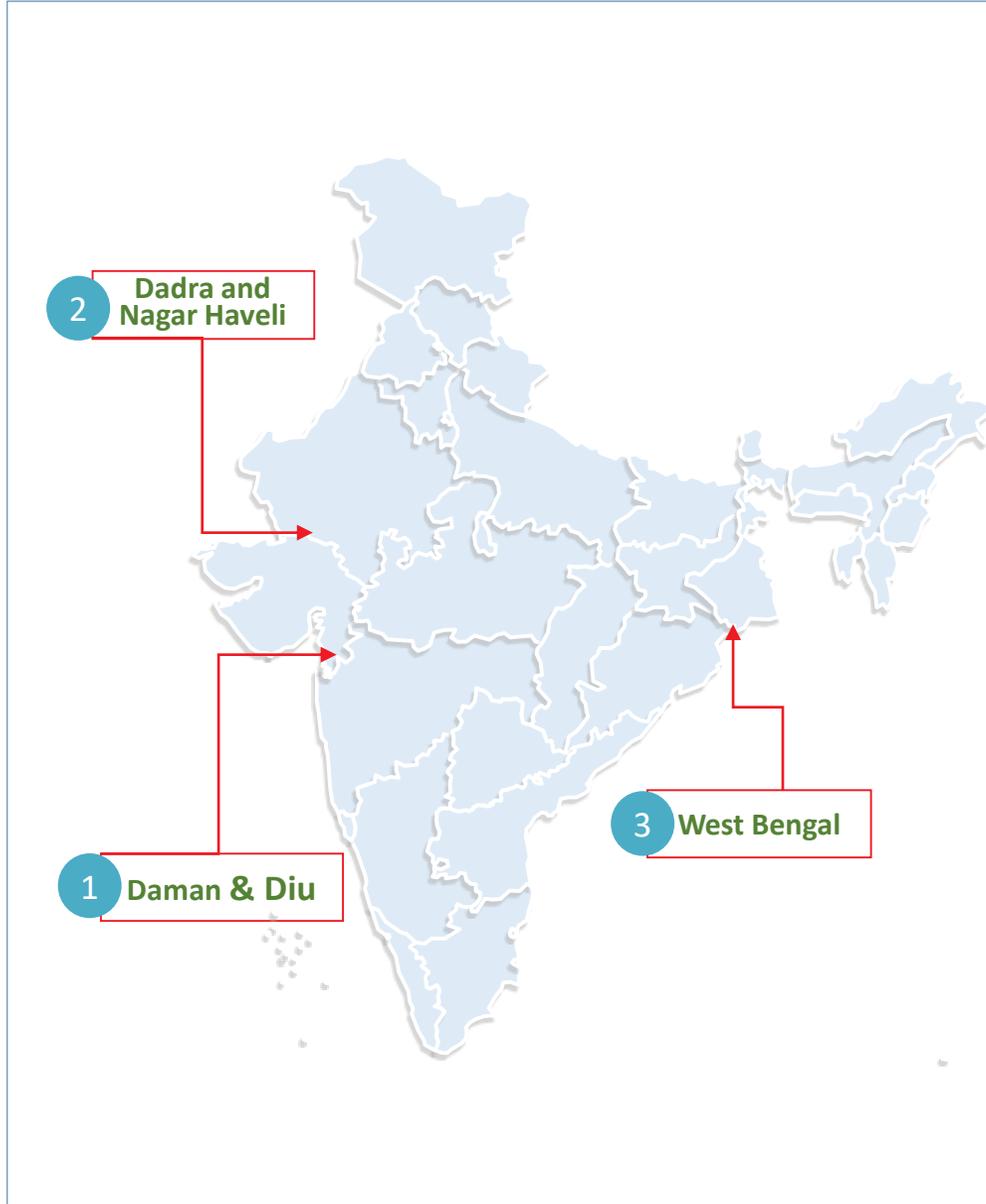
Note:
 • Gross Profit and EBITDA margins calculated on Total Income

Financial Performance

	Q3		Y-o-Y	Q2	Q-o-Q	9M		Y-o-Y
(Rs. Million)	FY2023	FY2022	Growth(%)	FY2023	Growth(%)	FY2023	FY2022	Growth(%)
Revenue from Operations	6,547	5,341	22.6%	6,447	1.6%	18,365	16,047	14.4%
Other Income	5	52	(90.7)%	113	(95.8)%	169	149	13.3%
Total Income	6,552	5,392	21.5%	6,560	(0.1)%	18,534	16,196	14.4%
Gross Profit	921	982	(6.3)%	836	10.2%	2,440	2,248	8.6%
<i>Margin (%)</i>	14.1%	18.4%		13.0%		13.3%	14.0%	
EBITDA	422	344	22.7%	368	14.7%	1,103	892	23.7%
<i>Margin (%)</i>	6.4%	6.4%		5.7%		6.0%	5.6%	
EBIT	391	315	24.2%	338	15.7%	1,013	807	25.6%
<i>Margin (%)</i>	6.0%	5.8%		5.2%		5.5%	5.0%	
Profit After Tax	228	145	57.3%	187	21.7%	558	367	51.9%
<i>Margin (%)</i>	3.5%	2.7%		2.9%		3.0%	2.3%	
EPS	1.54	11.54	(86.7)%	1.99	(22.6)%	5.93	3.90	52.1%

Notes:

- EBITDA is including Other Income
- EBITDA Margins are calculated on Total Income



Name of the Plant	Products manufactured	Installed Capacity (MTPA)
Dhulagarh – West Bengal	Anti fibrillation Compound-PE & PP	27,500
	Sioplas	4,000
	PVC Compound	6,000
Silvasa - Dadra Plant 1	PVC Compounds Cables	38,000
	HFFR	2,000
Silvasa - Dadra Plant 2	Semicon Compounds	2,500
Daman, Daman & Diu	EP Compounds	14,500
	Anti fibrillation Compound	8,500
Surangi, Dadra and Daman, UT	Semicon	8,400
	Sioplas	92,600
	Peroxide	35,000
TOTAL		2,39,000

- **Largest manufacture of polymer compounds in India with Installed capacity of 2,39,000 MT**
- **Five modern state of art manufacturing plants** situated in the state of West Bengal, Daman & Diu and Dadra & Nagar Haveli
- Strategically located at both East & West coast of India results in lower freight costs
- **World class R&D** set up under the supervision of highly competent professionals
- **Science & technology collaboration with leading institutes** like IIT Kharagpur, University Institute of Chemical Technology (Mumbai) etc.
- Judicious choice of equipment from Germany, Switzerland, Italy, Taiwan etc.



Approval for WTR (Water Tree Retardant) XLPE for 72 KV Application

- Ddev Plastiks Industries launched 1st time locally produced WTR XLPE (Water Tree Retardant XLPE) for insulation of Cables up to 72 KV
- This is a superior Insulation material which help in significant reduction in growth of electrical treeing due to water
- Reduced treeing result in better service life of the cable resulting into better returns for electrical distribution companies
- This product was mostly imported but DPIL have offered an excellent product which has recently cleared long term test at 3rd party laboratory
- It has cleared a test of 2 years on cable in a highly reputed Laboratory of VDE

XL HFFR (Cross Linkable HFFR) Compound for Solar / Photovoltaic Cable Application

- A global leader in XLPE compound manufacturing, producing EHV compounds since 1980
- Commercially launched for major applications in Solar / Photovoltaic Cable

Diversified Customers - Domestic

Top clientele constitutes of prominent domestic and global companies

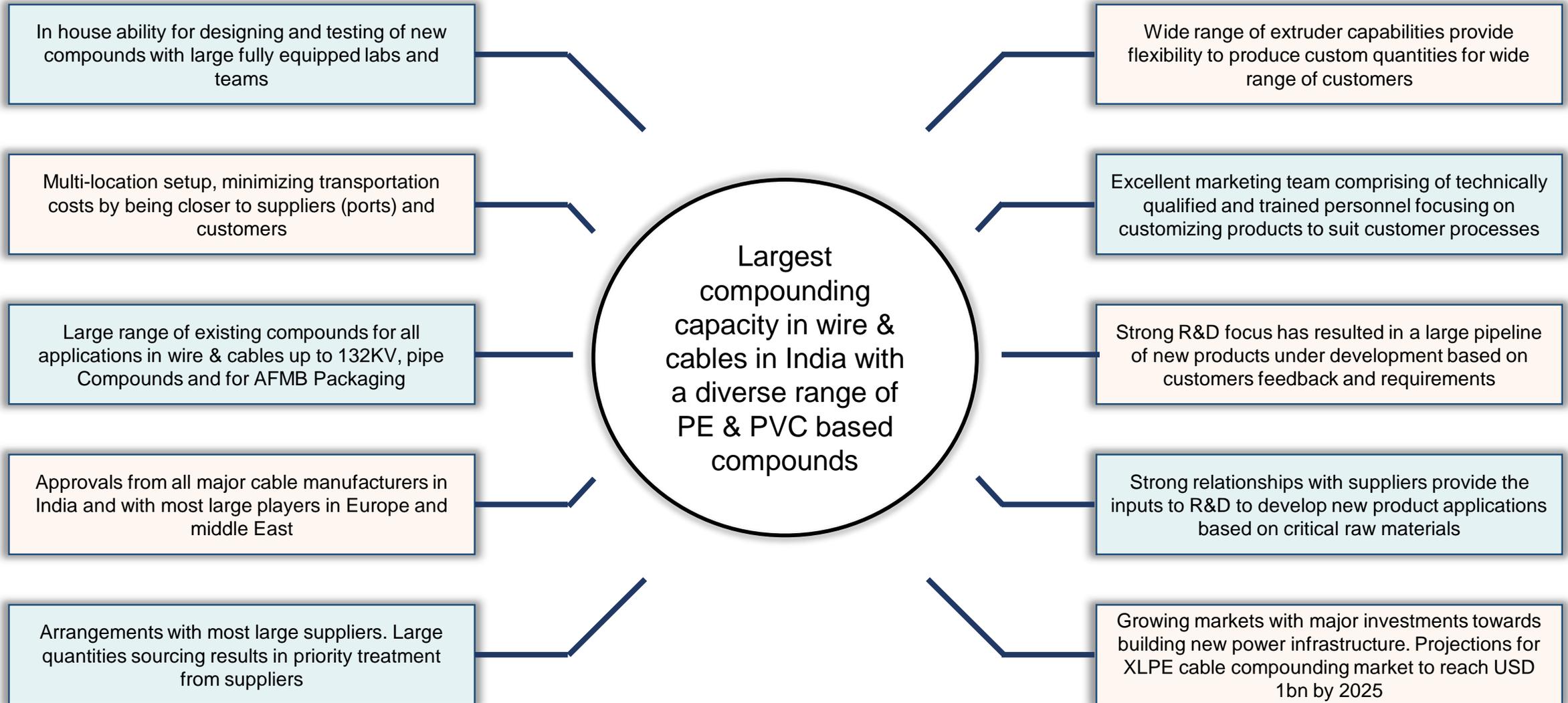
Diversified customer base across cable, footwear, pipe and packaging industry mitigates industry-specific downturn impact

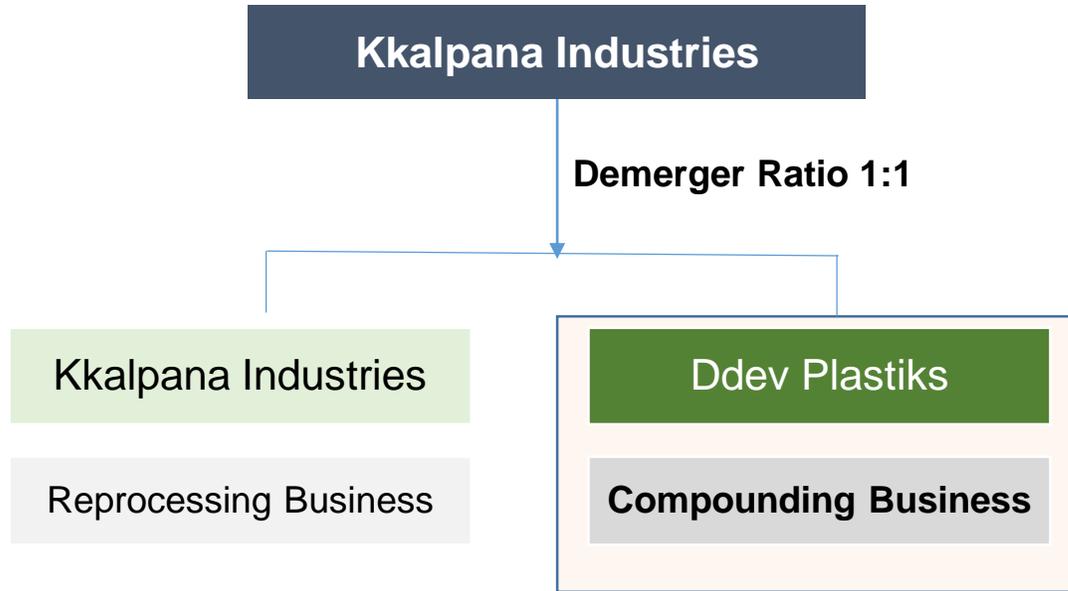
Well established relationships with renowned clientele provide stability to revenues and drive business going forward



Diversified Customers - Exports







Shares issued by Ddev Plastiks in the same proportion in which the shareholders hold the shares in Kkalpana Industries protecting overall economic interest of the equity shareholder

Strategic Rationale

Simplification of business structure

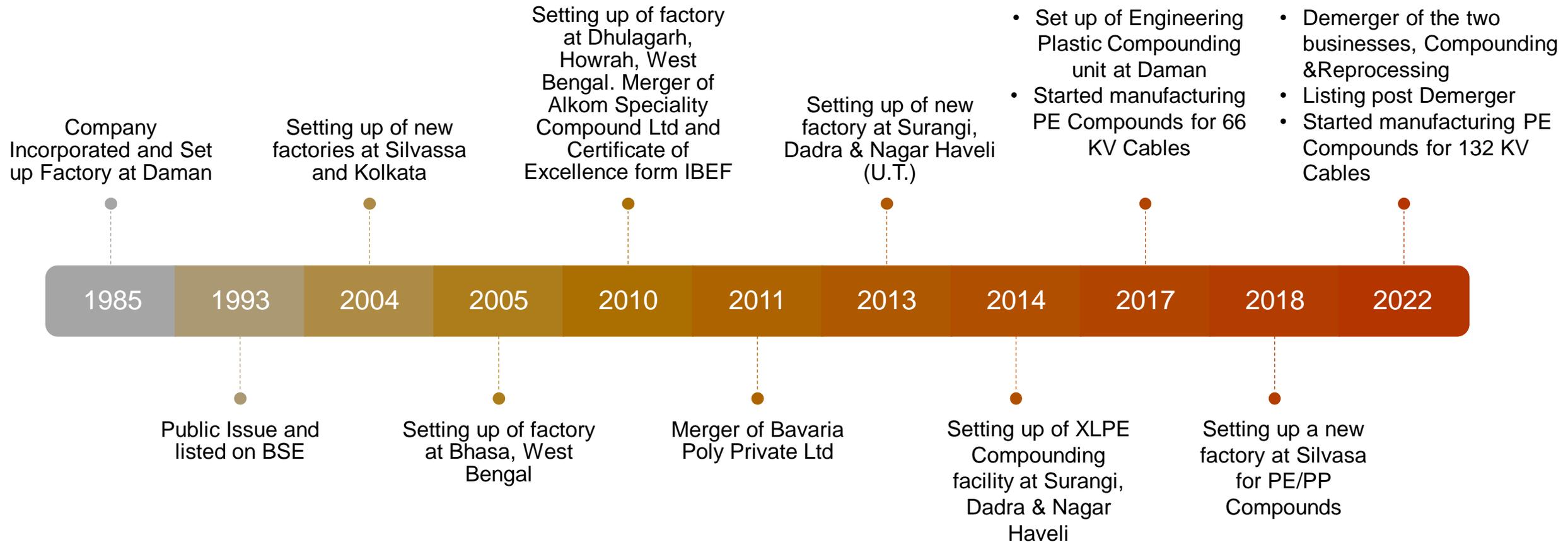
Manage different business independently and be fully focused on exploring respective growth opportunities

Enhanced operational efficiency and optimized profitability

Provides shareholder more investment choice and help companies target and attract new investors

Higher strategic focus, will enable a more efficient capital allocation, which in turn will create value for all stakeholders

Major Milestones Achieved





Mr Narrindra Suranna
Chairman & Managing Director

Associated with Company since inception. Wide experience in Plastic Industry, Company has reached its present height under his leadership

B.Com (Hons.) and L.L.B from Calcutta University and MBA from Harvard University



Mr. Dev Krishna Surana
Director

Dynamic business leader and key driving force of Company. He have done B.Com (Hons.) from St. Xaviers, Kolkata, MSc from University of Warwick, UK and MBA from Babson University, USA



Mr Rajesh Kumar Kothari
Whole-Time-Director

25+ years of experience in the areas of marketing, after sale service and market research. He started his career at Kanoria Chemicals & Industries and been associated with Kkalpana since 1997

B.Com from Rajasthan University, Ajmer



Ms. Mamta Binani
Independent Director

21+ years of experience in corporate consultation & advisory, on Board of several companies like GPT Infrastructure Ltd, Century Plyboards (India) Ltd, Anmol Biscuits Ltd

B.Com, Law graduate and Fellow member of the ICSI



Mr. Samir Kumar Datta
Independent Director

Served on multiple industries during his service tenure of 4 decades and started his practice as a Cost accountant since 2007.

Science graduate from Calcutta University and Fellow Cost Accountant



Ms Ramya Hariharan
Director

In past, worked with Amarchand Mangaldas and Argus Partners. On the board of various listed and unlisted companies.

Qualified Company Secretary and LLB from Calcutta University



Mr Arihant Bothra
Chief Financial Officer

He is an Associate member of Institute of Chartered Accountants of India and an IIM Calcutta Alumni. Vast working experience for more than a decade in the areas of Finance, Accounting, Insurance, Information System and Project Financing.

Graduated from Calcutta University in 2010



Ms. Tanvi Pandey
Company Secretary

She is a graduate in commerce and has received her membership of Institute of Company Secretaries of India in 2012. She holds working experience of over 8 years on mergers and acquisitions transactions involving listed as well as unlisted companies. She also has experience in all forms of restructuring including by way of scheme of arrangement

Accreditations and Industry Recognition



ISO Certificates



KEMA Approval



CPRI Approval



CACT Approval



VDE Approval

NFC 33209 Approval
French Lab



POWERGRID Approval



UL Approval



XLPE ROHS TESTS



PVC ROHS REACH TESTS



ERDA



Anna Prashan & Pravesh Utsav to promote Adivasi child admission to school & for nutrition during



Distributed Tri-color T-shirts to labour and locals on Independence Day, celebrated Har Ghar Tiranga campaign at our Surangi plant



Planted over 500 trees at manufacturing units and schools



Saving 65.0 lakhs liters of ground water through water harvesting facilities at units



Installed Solar Panels at Surangi Unit, reducing 80 MT carbon emissions per month

Disclaimer and Forward-Looking Statements

- This presentation is strictly confidential and may not be copied, published, distributed or transmitted. The information in this presentation is being provided by Ddev Plastiks Industries Limited (also referred to as the 'Company'). By attending the meeting where this presentation is being made or by reading the presentation materials, you agree to be bound by the following limitations:
- The information in this presentation has been prepared for use in presentations by the Company for information purposes only and does not constitute, or should be regarded as, or form part of any offer, invitation, inducement or advertisement to sell or issue, or any solicitation or initiation of any offer to purchase or subscribe for, any securities of the Company in any jurisdiction, including the United States and India, nor shall it, or the fact of its distribution form the basis of, or be relied on in connection with, any investment decision or any contract or commitment to purchase or subscribe for any securities of the Company in any jurisdiction, including the United States and India. This presentation does not constitute a recommendation by the Company or any other party to sell or buy any securities of the Company.
- This presentation and its contents are not and should not be construed as a prospectus or an offer document, including as defined under the Companies Act, 2013, to the extent notified and in force or an offer document under the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009 as amended.
- This presentation and its contents are strictly confidential to the recipient and should not be further distributed, re-transmitted, published or reproduced, in whole or in part, or disclosed by recipients directly or indirectly to any other person or press, for any purposes. In particular, this presentation is not for publication or distribution or release in any country where such distribution may lead to a breach of any law or regulatory requirement. No person is authorised to give any information or to make any representation not contained in or inconsistent with this presentation or/and if given or made, such information or representation must not be relied upon as having been authorised by us. Receipt of this presentation constitutes an express agreement to be bound by such confidentiality and the other terms set out herein. Any failure to comply with this restriction may constitute a violation of applicable securities laws.
- No representation or warranty, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information or opinions contained in this presentation. Neither the Company nor any of its affiliates, advisors or representatives shall have any responsibility or liability whatsoever (for negligence or otherwise) for any loss howsoever arising from any use of this presentation or its contents or otherwise arising in connection with this presentation. The information set out herein may be subject to updating, completion, revision, verification and amendment and such information may change materially. This presentation is based on the economic, regulatory, market and other conditions as in effect on the date hereof. It should be understood that subsequent developments may affect the information contained in this presentation, which neither the Company nor its affiliates, advisors or representatives are under an obligation to update, revise or affirm.
- This presentation contains forward-looking statements based on the currently held beliefs and assumptions of the management of the Company, which are expressed in good faith and, in their opinion, reasonable. Forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause the actual results, financial condition, performance, or achievements of the Company or industry results, to differ materially from the results, financial condition, performance or achievements expressed or implied by such forward-looking statements. Unless otherwise indicated, the information contained herein is preliminary and indicative and is based on management information, current plans and estimates. Industry and market-related information is obtained or derived from industry publications and other sources and has not been independently verified by us. Given these risks, uncertainties and other factors, recipients of this document are cautioned not to place undue reliance on these forward-looking statements. The Company disclaims any obligation to update these forward-looking statements to reflect future events or developments.

For further information please contact:

Ddev Plastiks Industries Limited

Tanvi Goenka

Company Secretary and Compliance Officer

tanvi.goenka@ddevgroup.in

Contact: +91 6292242145

Churchgate Partners

Atul Modi / Ashok Negi

Investor Relations Advisor

ddev@churchgatepartners.com

Contact: +91 22 6169 5988

Registered Office

2B, Pretoria Street,
Kolkata - 700 071

Phone: +91 33 22823744/45/8818

Fax: +91 33 22823739

Email: kolkata@ddevgroup.in

Mumbai Office

106, Laxmi Plaza, Laxmi Industrial Estate,
New Link Road, Andheri (West), Mumbai - 400 053

Phone: +91 22 67021470/71/72

Fax: +91 22 6702 1473

Email: mumbai@ddevgroup.in



www.ddevgroup.in

Ddev Plastiks Industries Limited



Filler Compounds

Color Masterbatch

66KV XLPE Cable

XLPE Cable

Engineering Plastics

PVC Compounds