



Date: 06th August, 2022

To
The Manager,
Listing Department,
Bombay Stock Exchange Limited (Designated Stock Exchange),
PJ Towers, Dalal Street,
Mumbai - 400 001.

Fax: 022 - 2272 3121/2037/39/41/61/1072

Sub: Outcome of (03rd of 2022-23) Board Meeting.

Ref: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sirs

The Board of Directors of the Company had, at its meeting held on 06.08.2022 considered and approved the Investor Presentation, copy whereof is attached herewith.

The presentation will be uploaded on the website of the company viz-www.ddevgroup.in.

Kindly take the aforesaid information on record and oblige.

Thanking You,

Yours faithfully,

For Ddev Plastiks Industries Limited

Tanvi Goenka (Membership No. ACS 31176)
Company Secretary



Ddev Plastiks Industries Limited

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Tel : +91-33-2282 3744/45/3671/99, E-mail : kolkata@ddevgroup.in, www.ddevgroup.in

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Tel : +91-22-67021470/71/72, E-mail : mumbai@ddevgroup.in

CIN : U24290WB2020PLC241791

Investor
Presentation

August-22

Leading Manufacturer of Compounds

www.ddevgroup.in



Ddev Plastiks Industries Limited



Re-granulates

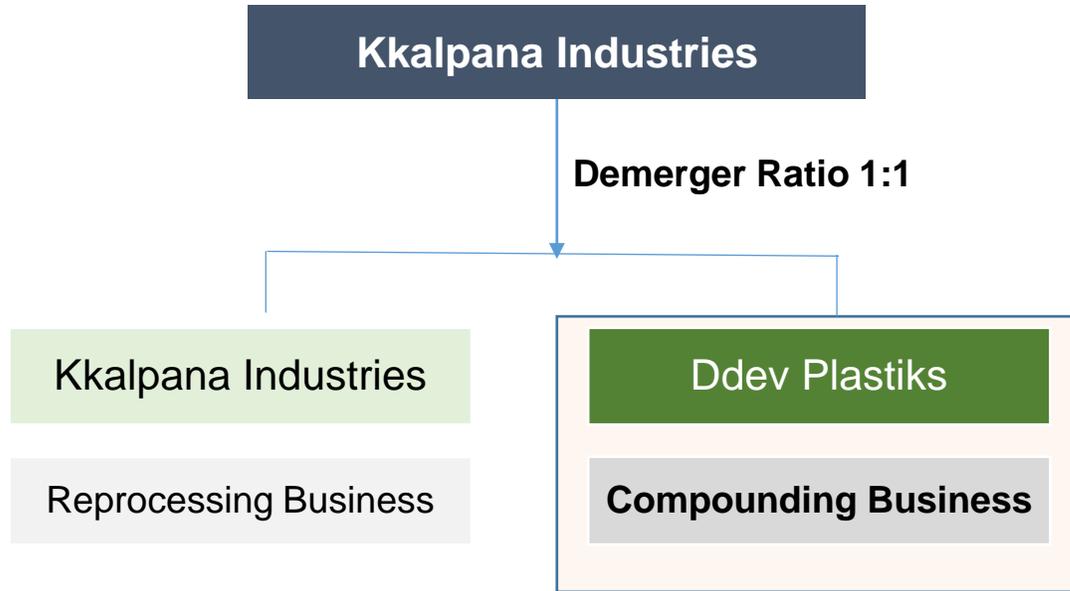
Color Masterbatch

66KV XLPE Cable

XLPE Cable

Engineering Plastics

PVC Compounds



Shares issued by Ddev Plastiks in the same proportion in which the shareholders hold the shares in Kkalpana Industries protecting overall economic interest of the equity shareholder

Strategic Rationale

Simplification of business structure

Manage different business independently and be fully focused on exploring respective growth opportunities

Enhanced operational efficiency and optimized profitability

Provides shareholder more investment choice and help companies target and attract new investors

Higher strategic focus, will enable a more efficient capital allocation, which in turn will create value for all stakeholders



Commenting on the listing, Narrindra Suranna, Chairman and Managing Director said:

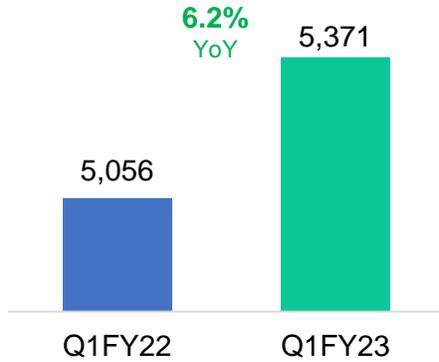
“Listing of Ddev Plastiks on the stock exchanges on 26th July 2022, completed our demerger process which started in December 2020 and is an important milestone in the history of the company. Our Compounding business is the core on which the group was built over the years and now Ddev Plastiks will embark upon its independent journey with continuous focus on strengthening its manufacturing capabilities and expanding customer base.

I would like to thank our customers and shareholders for their continued trust, and I am confident that the Company with clear strategic focus and efficient capital allocation, will create value for all stakeholders.”

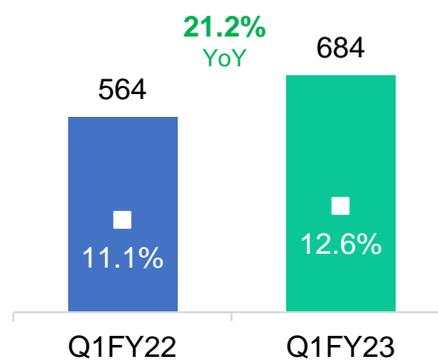


(Rs. Mn.)

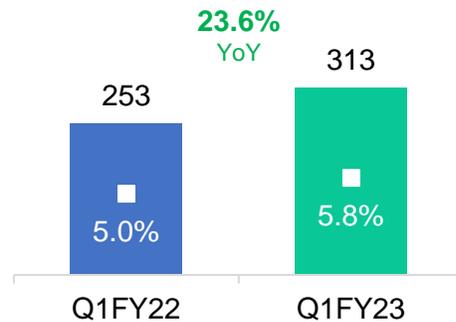
Revenue



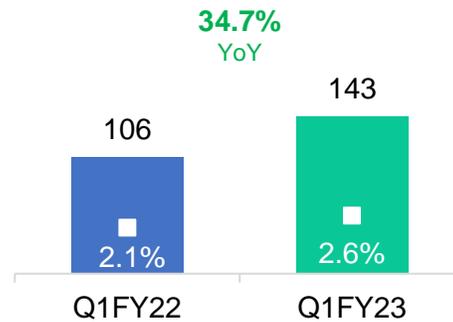
Gross Profit



EBITDA



Net Profit



Business Performance

- Strategic locations of its plants provide logistical advantages for imports of raw materials as well as exports
- Company have recently launched 2 new products
 - XLPE for 132KV and 66KV grade compounds
 - Company also start selling HFFR compounds

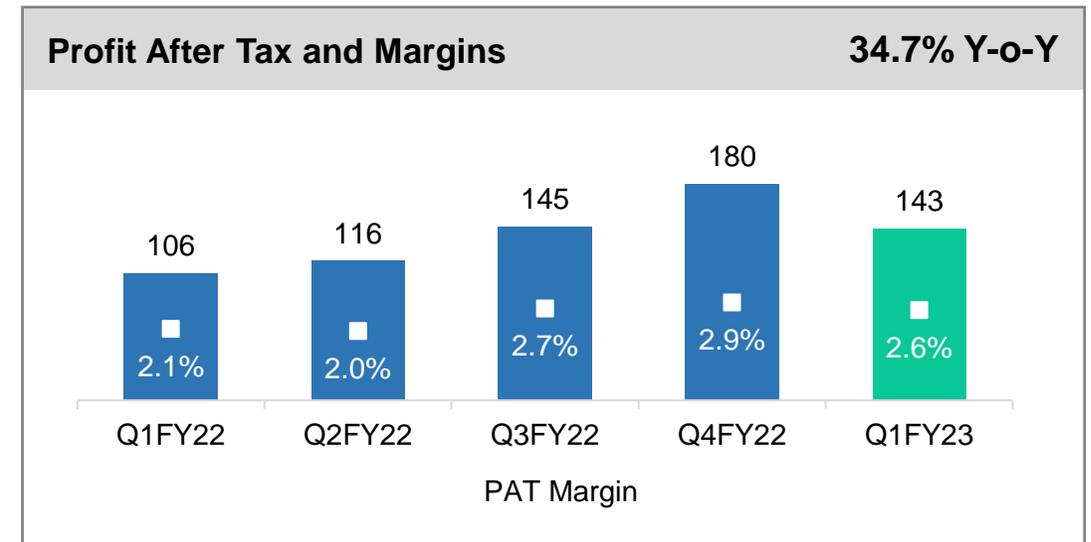
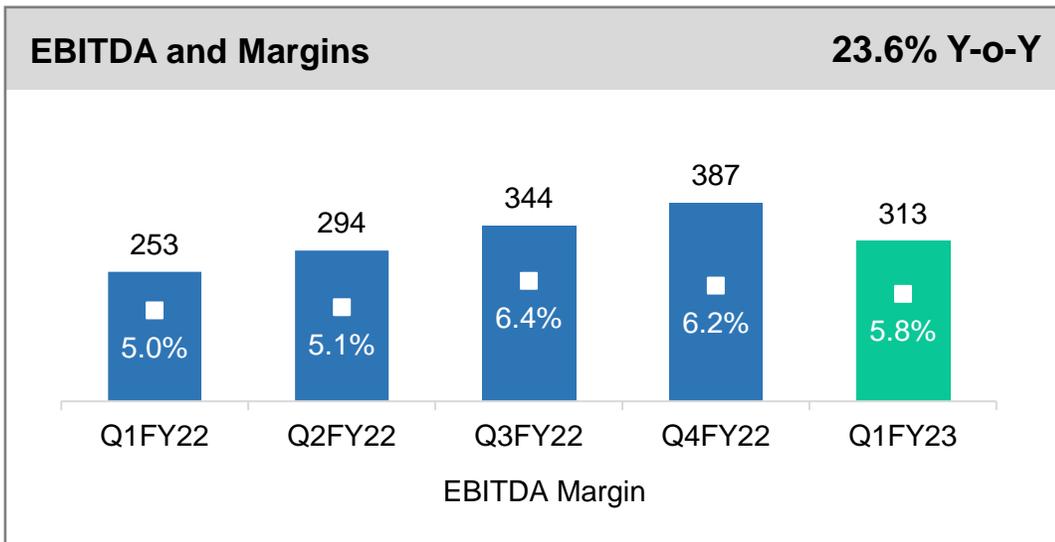
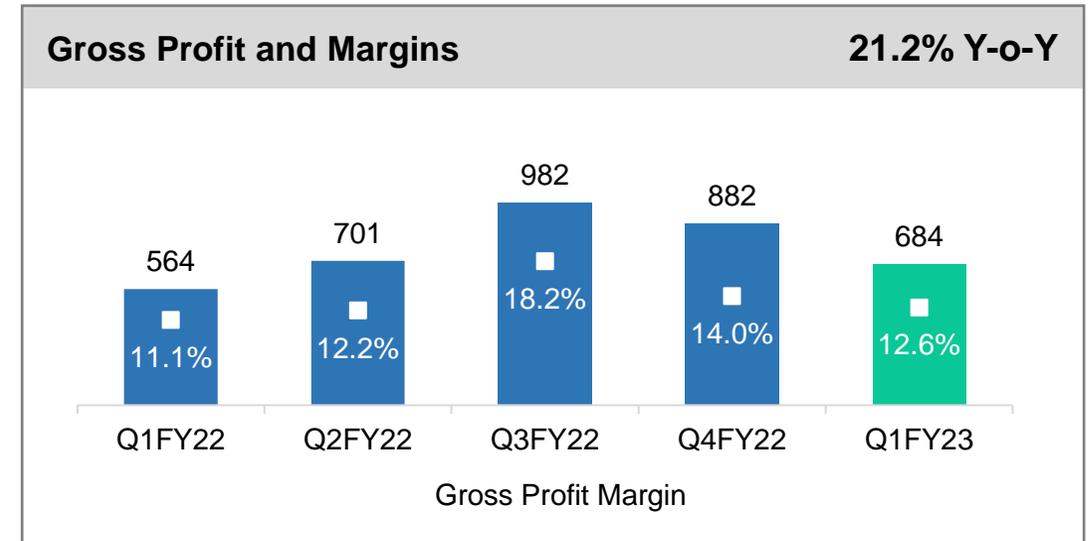
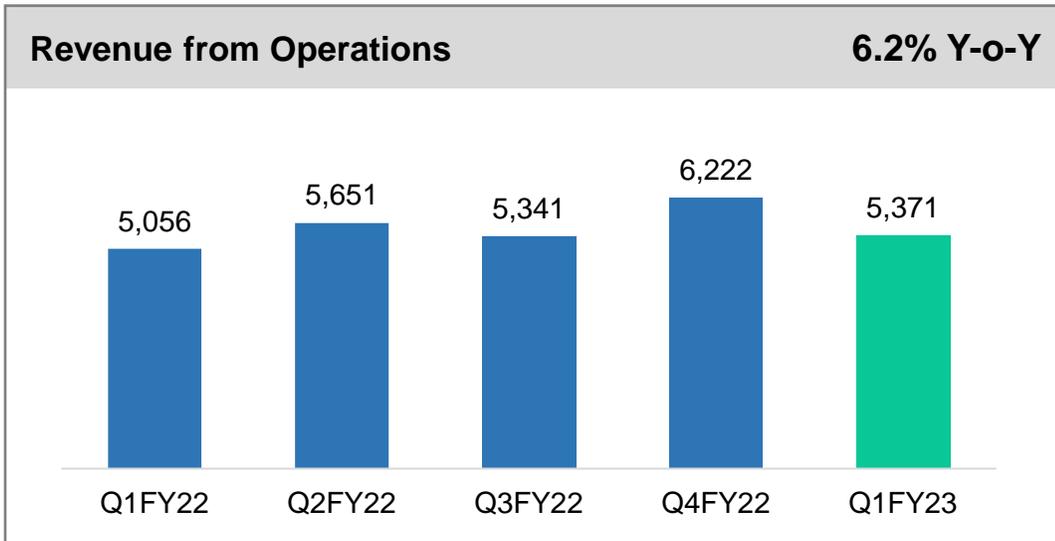
Financial Performance

- Revenue from operations stood at Rs. 5,371 Mn, a growth of 6.2% on YoY basis
- EBITDA stood at Rs. 313 Mn, a growth of 23.6% on YoY basis
- Net Profit stood at Rs. 143 Mn from 106 Mn in Q1 FY22, a growth of 34.7%

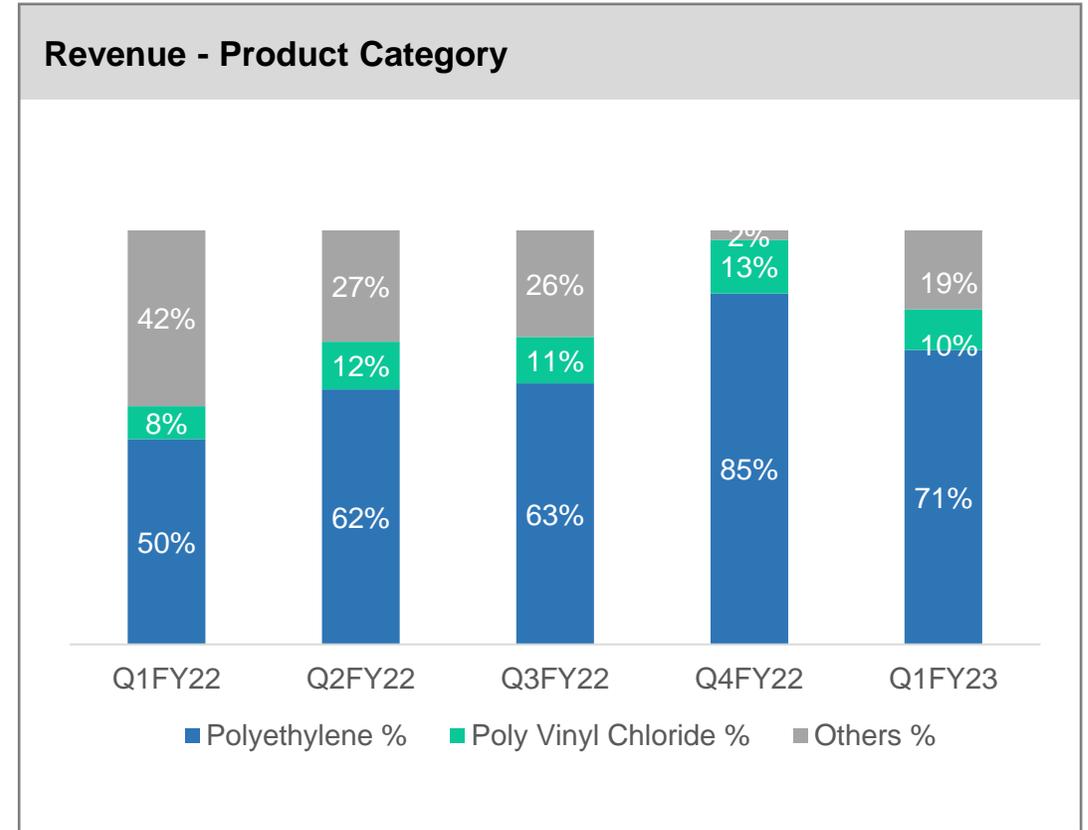
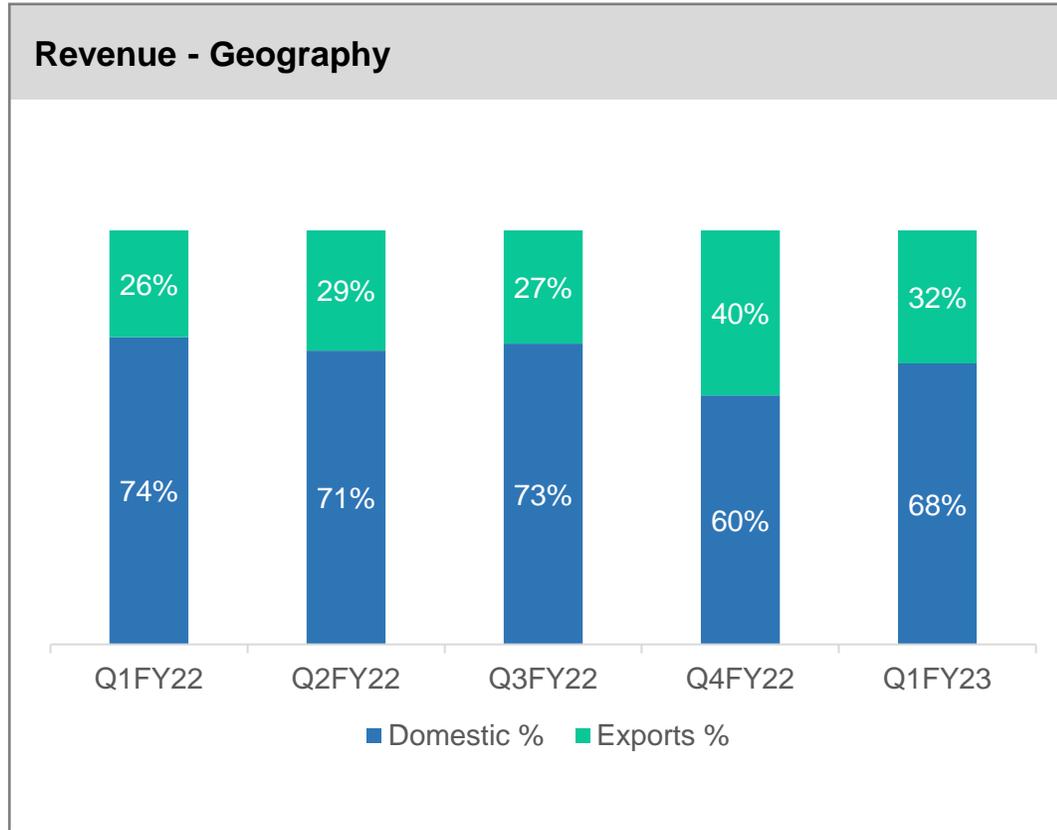
Note:

- Gross Profit and EBITDA margins calculated on Total Income

Q1 FY2023 Performance Highlights



Note:
 • Gross Profit and EBITDA margins calculated on Total Income



Financial Performance

(Rs. Million)	Q1	Q1	Y-o-Y	Q4	Q-o-Q
	FY2023	FY2022	Growth(%)	FY2022	Growth(%)
Revenue from Operations	5,371	5,056	6.2%	6,222	(13.7)%
Other Income	51	23	119.7%	74	(31.9)%
Total Income	5,422	5,079	6.8%	6,296	(13.9)%
Gross Profit	684	564	21.2%	882	(22.4)%
<i>Margin (%)</i>	12.7%	11.2%		14.2%	
EBITDA	313	253	23.6%	387	(19.2)%
<i>Margin (%)</i>	5.8%	5.0%		6.2%	
EBIT	284	226	25.4%	357	(20.5)%
<i>Margin (%)</i>	5.2%	4.5%		5.7%	
Profit After Tax	143	106	34.7%	180	(20.7)%
<i>Margin (%)</i>	2.6%	2.1%		2.9%	
EPS	1.52	1.13	34.5%	1.92	(20.8)%

Notes:

- EBITDA is including Other Income
- EBITDA Margins are calculated on Total Income

About Us

- A leading manufacturer of polymer compounds in India with a capacity of 2,61,500 MTPA
- 5 Manufacturing units with state-of-the art machinery, infrastructure, equipment, and R&D facilities
- Diverse product portfolio consisting of PE compounds, PVC compounds, Filled compounds, Master Batches, Footwear compounds, Pipe compounds, Peroxide compounds
- Product portfolio now expanded to Engineering Plastic Compounds for White Goods, Automotive and Electrical Appliances.

FY2022 Performance Highlights

Revenue

Rs. 2,249 Cr

Gross Profit

Rs. 313 Cr

EBITDA

Rs. 128 Cr

Net Profit

Rs. 55 Cr

Net Debt

Rs. 123 Cr

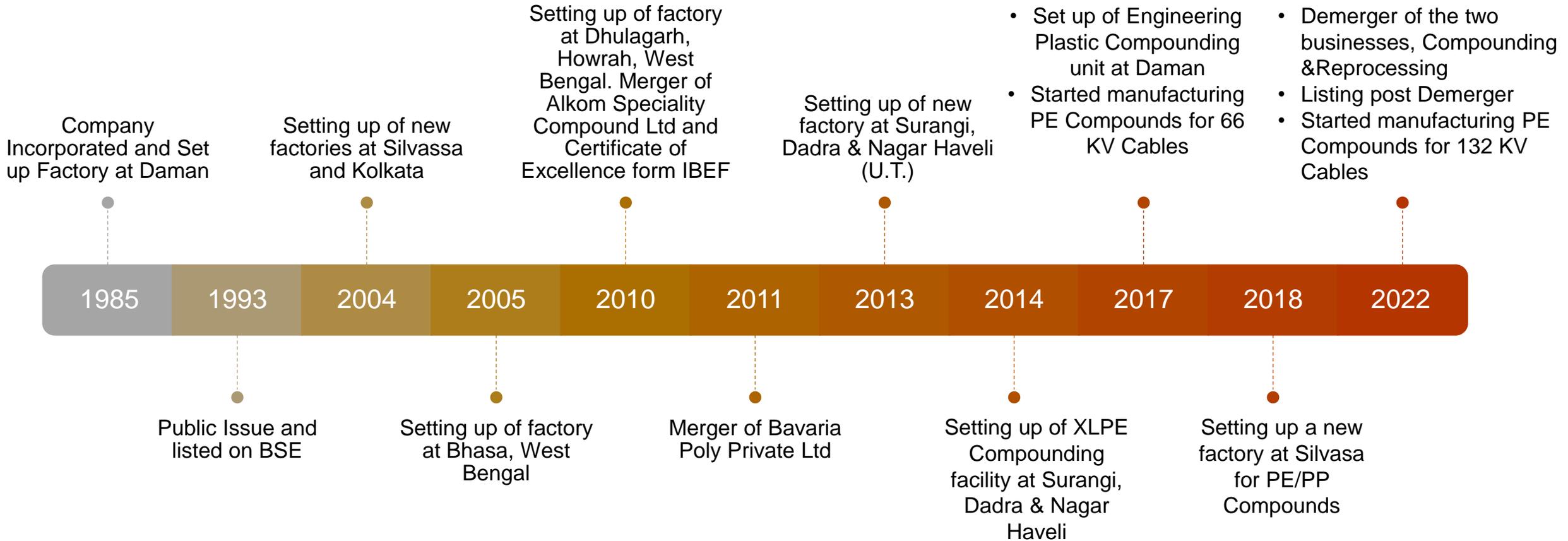
Net Debt/Equity

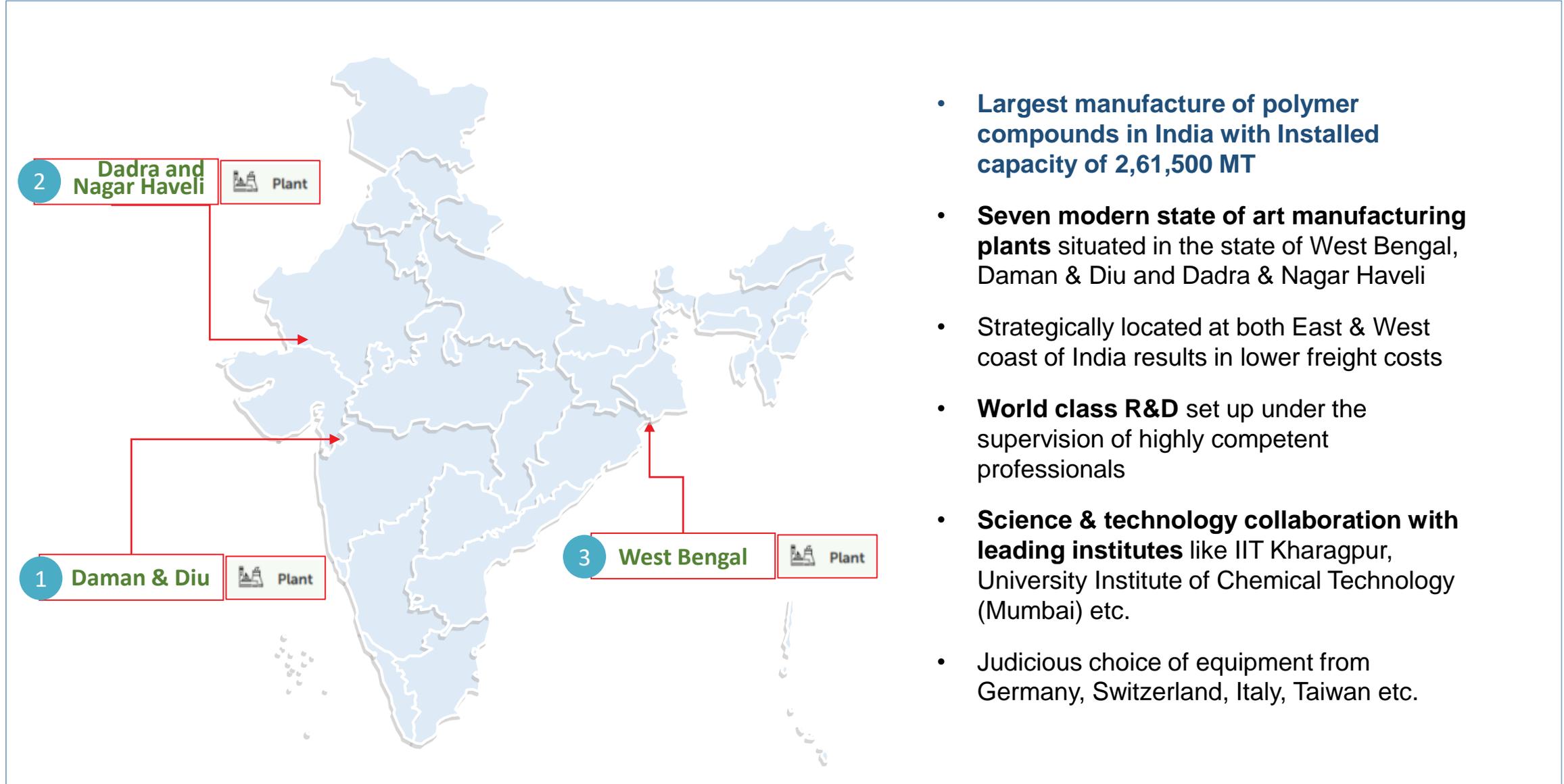
0.31x

ROCE %

22.3%

Major Milestones Achieved





- **Largest manufacture of polymer compounds in India with Installed capacity of 2,61,500 MT**
- **Seven modern state of art manufacturing plants** situated in the state of West Bengal, Daman & Diu and Dadra & Nagar Haveli
- Strategically located at both East & West coast of India results in lower freight costs
- **World class R&D** set up under the supervision of highly competent professionals
- **Science & technology collaboration with leading institutes** like IIT Kharagpur, University Institute of Chemical Technology (Mumbai) etc.
- Judicious choice of equipment from Germany, Switzerland, Italy, Taiwan etc.

Manufacturing Facilities

Name of the Plant	Products manufactured	Installed Capacity (MTPA)
Dhulagarh – West Bengal	PE Compound	37,500
	PVC Compound	9,000
Silvasa - Dadra Plant 1	PVC Compounds	52,000
Silvasa - Dadra Plant 2	PE Compounds	2,500
Daman - Daman & Diu	EP Compounds	14,500
	PE Compound	21,000
Surangi – Dadra & Nagar Haveli	PE Compound	1,25,000
TOTAL		261,500



Diversified Customers - Domestic

Top clientele constitutes of prominent domestic and global companies

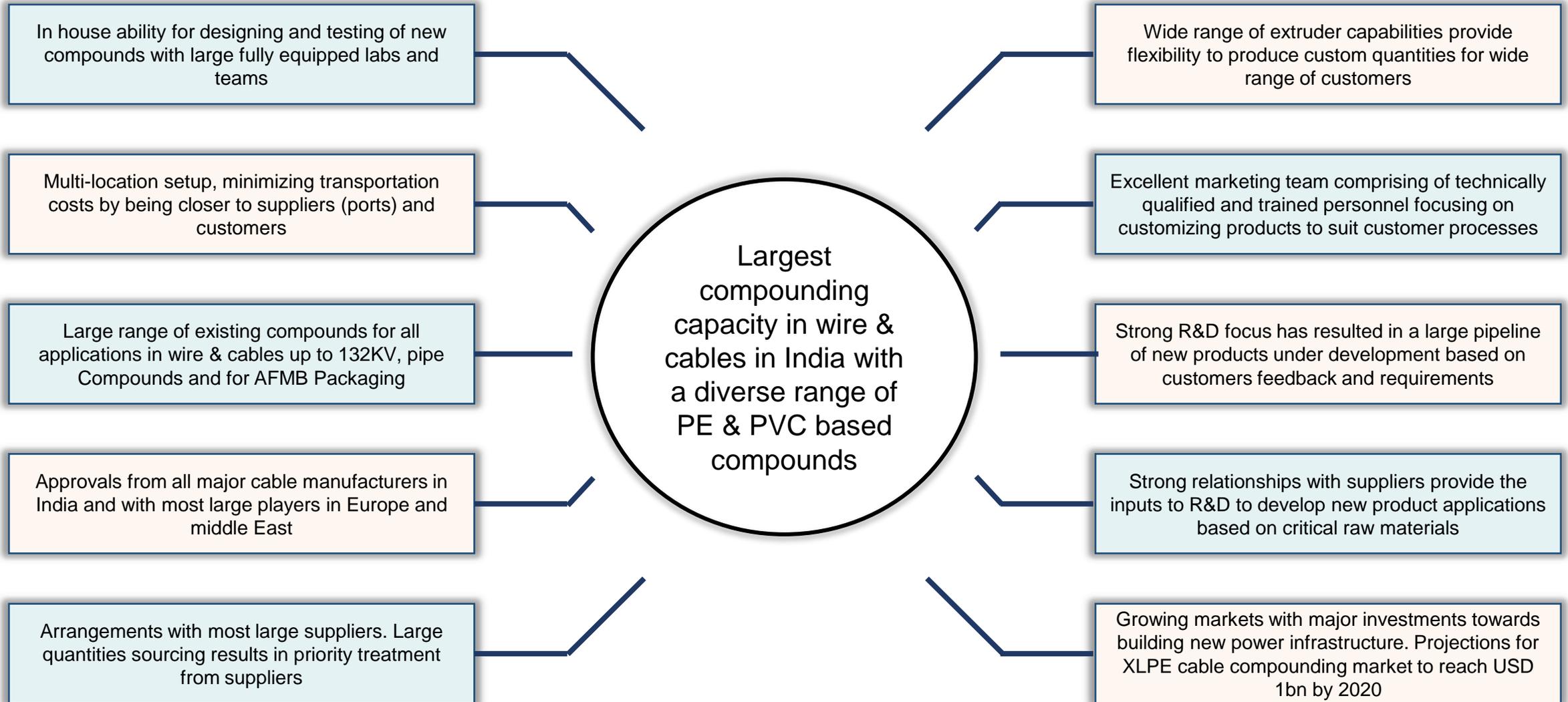
Diversified customer base across cable, footwear, pipe and packaging industry mitigates industry-specific downturn impact

Well established relationships with renowned clientele provide stability to revenues and drive business going forward



Diversified Customers - Exports







XLPE for 132KV grade compound

- **Ddev Plastiks Ind. Ltd introduces 1st time in India**, a 132 KV grade Super clean HV Cable grade compound
- The material is used by cable companies in **India as well as overseas** for CCV (Catenary Continuous Vulcanization) or VCV (Vertical Continuous Vulcanization) lines
- XLPE or Cross-Linked Polyethylene is a thermoset insulation material
- World-renowned as an excellent dielectric material (compound) for cables and wires
- Manufacturing 132 KV compounds requires higher levels of cleanliness similar to those found in atomic power plants

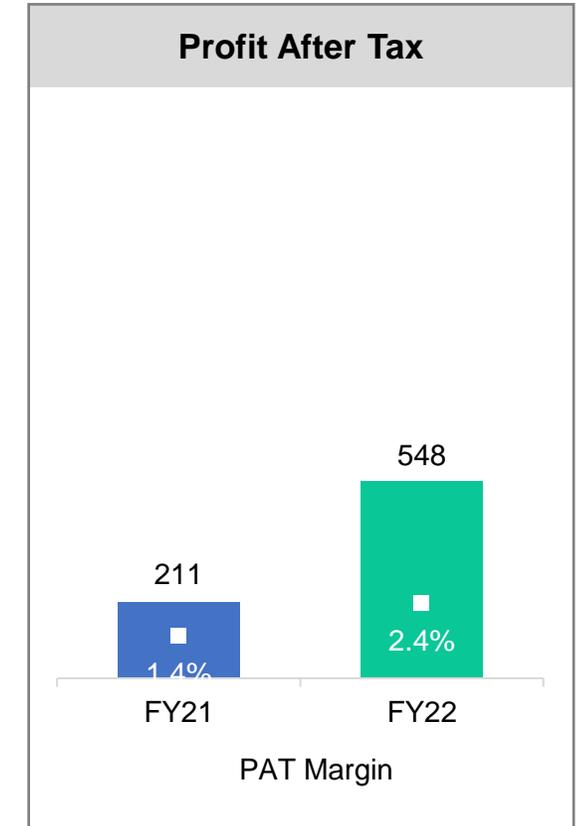
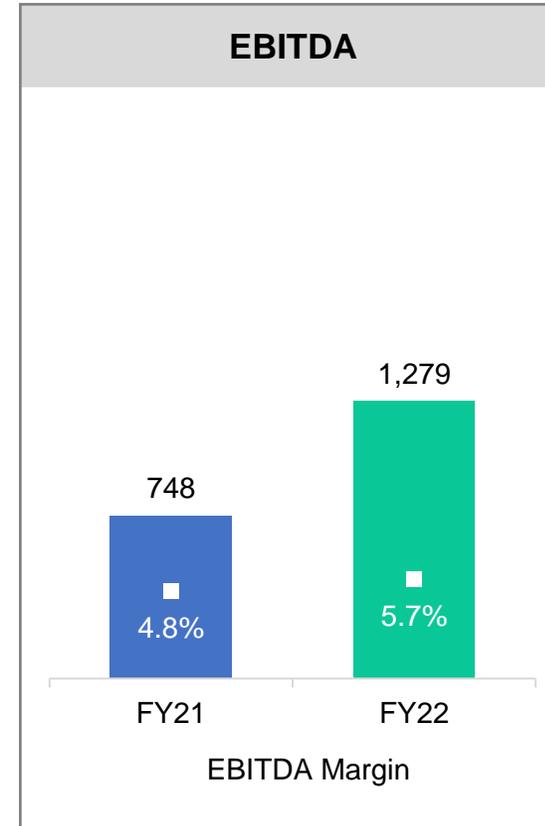
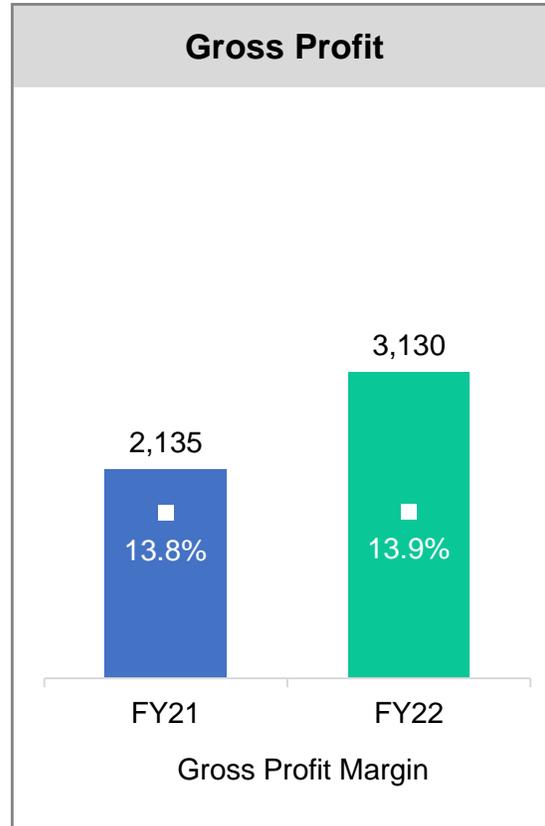
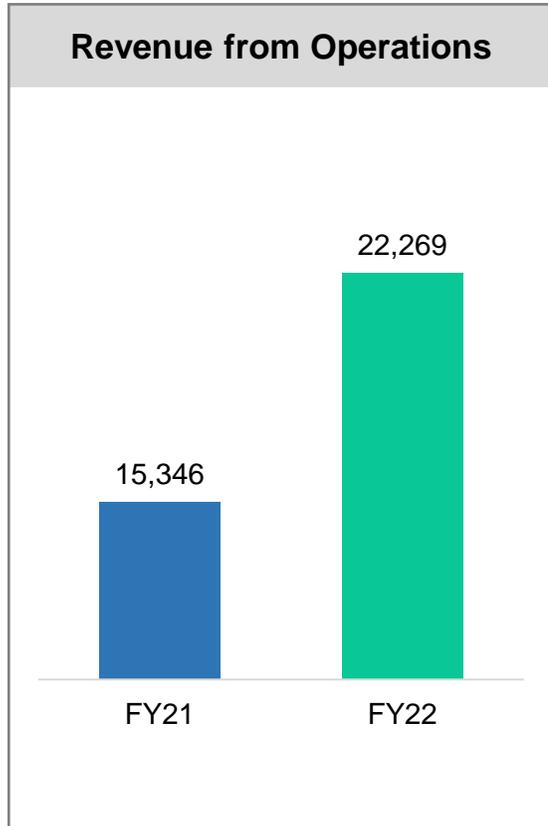
HFFR Compound for Wire & Cable Application

- **A global leader in XLPE compound manufacturing**, producing EHV compounds since 1980
- Started research & development in this field to give HFFR Thermosetting (Silane cross-linkable) grade are Halogen Free Fire-Retardant compounds, mainly used for Wire and Cable insulation and sheathing application
- Major applications are in Wire & Cable Insulation and Sheathing, Shipboard Safety cable, Fire resistant cable, Specialty cable, LV and MV armored cable sheathing, Telecom and Optical Fiber cable and Building Wires



FY2022 Financial Performance >>>

Strong growth across all parameters in FY22, Profit more than doubled



Note:

- Gross Profit and EBITDA margins calculated on Total Income
- Restated Financials post Demerger
- FY21 figures are enclosure of different business vertical which is now demerged with Ddev

(Rs. Million)	FY21	FY22
Long Term Debt	3	0.3
Short Term Debt	855	1,290
Total Debt	859	1,290
(-) Cash & Cash Equivalents	75	61
Net Debt	784	1,230
Total Equity	3,375	3,919
Net Debt/Equity	0.23 x	0.31 x
Net Debt/EBITDA	1.05 x	0.96 x

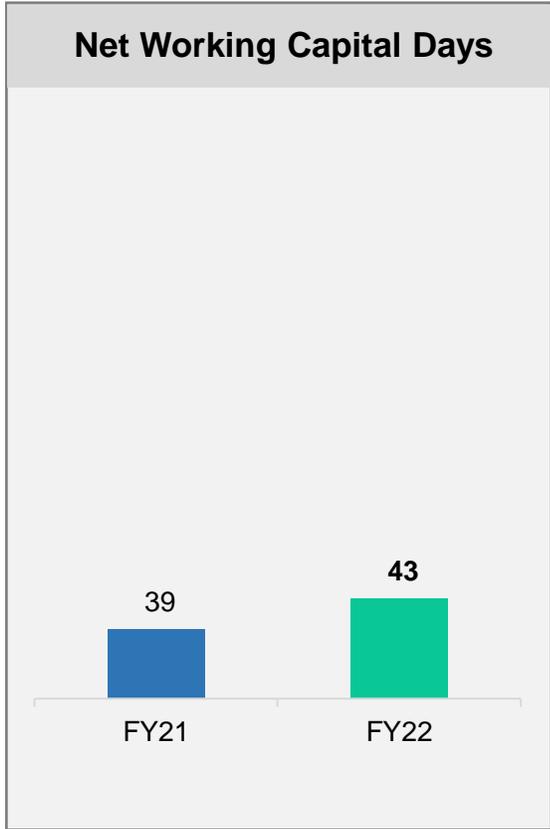
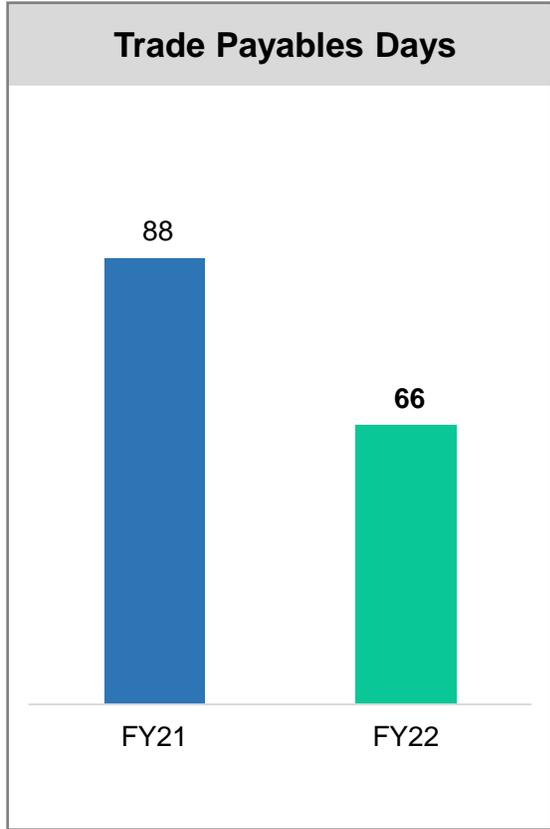
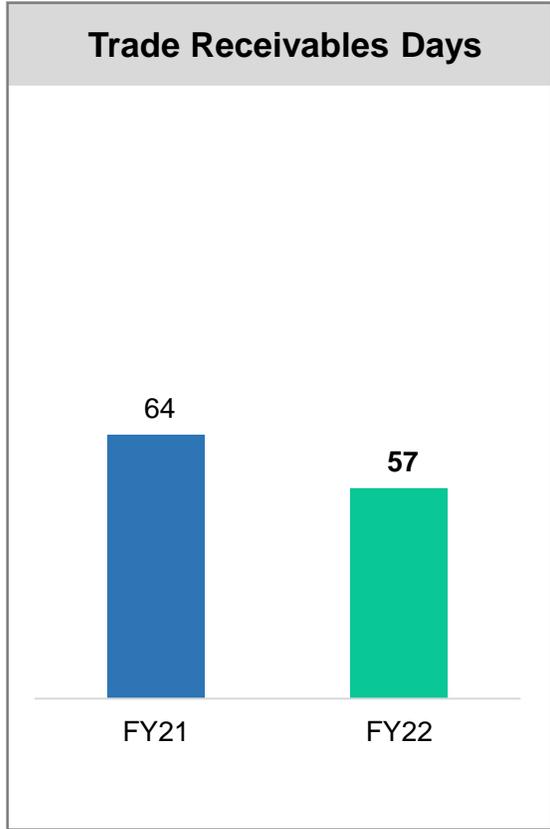
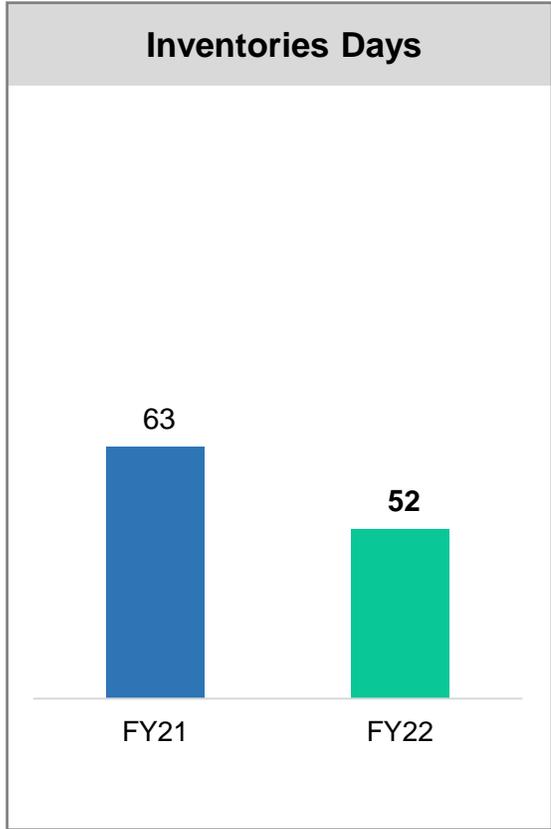


- Company continues to maintain optimum capital structure
- Reduced Long Term debt to 0.3 million in FY22
- Balance sheet expected to strengthen with value unlock post demerger

Note:

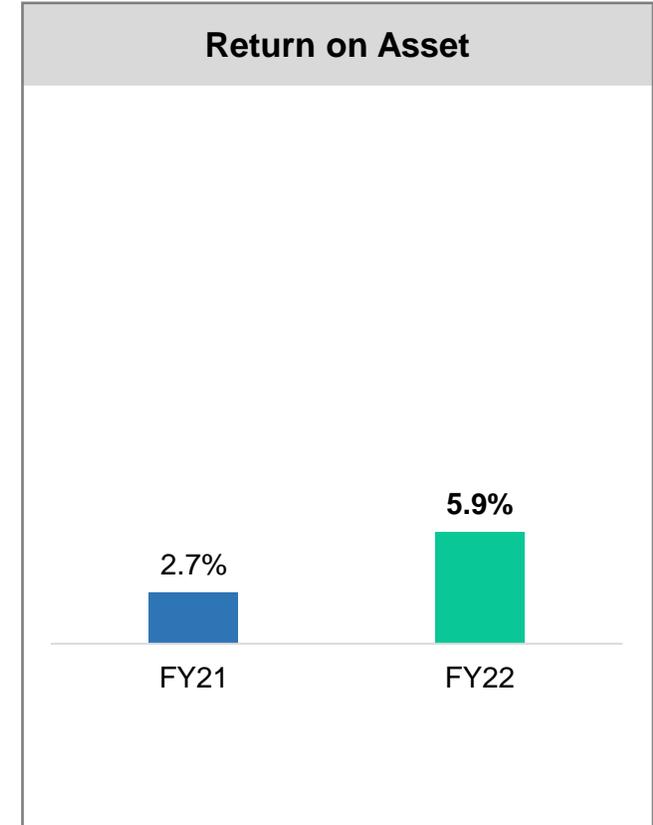
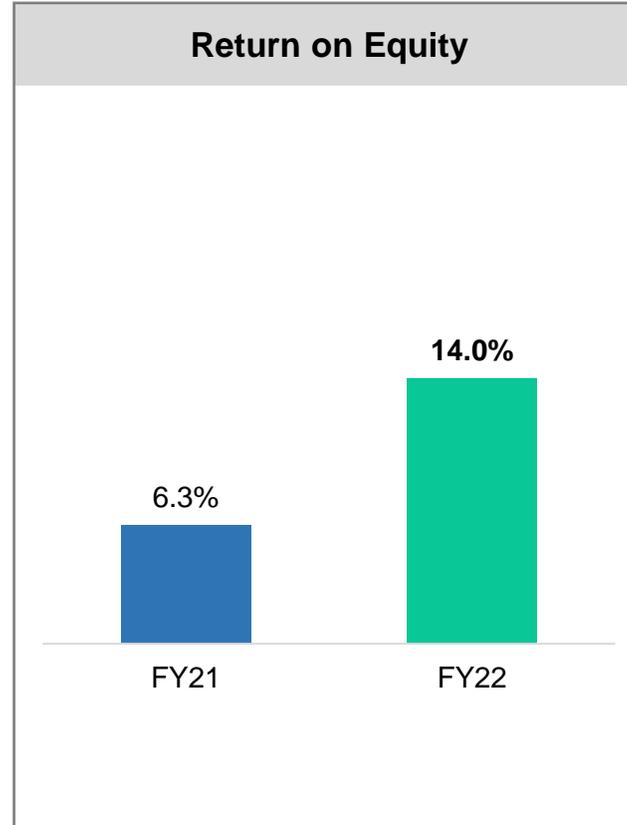
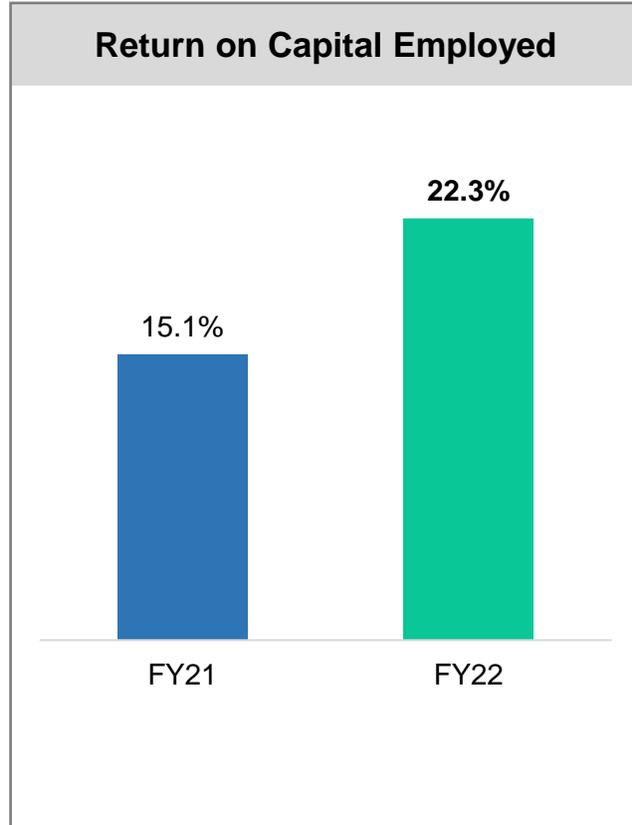
- FY21 figures are enclosure of different business vertical which is now demerged with Ddev

Ddev Plastiks continues to maintain efficient cash conversion cycle



Note:

- FY21 figures are enclosure of different business vertical which is now demerged with Ddev



Note:

- Restated Financials post Demerger
- FY21 figures are enclosure of different business vertical which is now demerged with Ddev

Experienced Board of Directors



Mr Narrindra Suranna
Chairman & Managing Director

Associated with Company since inception. Wide experience in Plastic Industry, Company has reached its present height under his leadership

B.Com (Hons.) and L.L.B from Calcutta University and MBA from Harvard University



Mr. Dev Krishna Surana
Director

Dynamic business leader and key driving force of Company. He have done B.Com (Hons.) from St. Xaviers, Kolkata, MSc from University of Warwick, UK and MBA from Babson University, USA



Mr Rajesh Kumar Kothari
Whole-Time-Director

25+ years of experience in the areas of marketing, after sale service and market research. He started his career at Kanoria Chemicals & Industries and been associated with Kkalpana since 1997

B.Com from Rajasthan University, Ajmer



Ms. Mamta Binani
Independent Director

21+ years of experience in corporate consultation & advisory, on Board of several companies like GPT Infrastructure Ltd, Century Plyboards (India) Ltd, Anmol Biscuits Ltd

B.Com, Law graduate and Fellow member of the ICSI



Mr. Samir Kumar Datta
Independent Director

Served on multiple industries during his service tenure of 4 decades and started his practice as a Cost accountant since 2007.

Science graduate from Calcutta University and Fellow Cost Accountant



Ms Ramya Hariharan
Director

In past, worked with Amarchand Mangaldas and Argus Partners. On the board of various listed and unlisted companies.

Qualified Company Secretary and LLB from Calcutta University



Mr Arihant Bothra
Chief Financial Officer

He is an Associate member of Institute of Chartered Accountants of India and an IIM Calcutta Alumni. Vast working experience for more than a decade in the areas of Finance, Accounting, Insurance, Information System and Project Financing.

Graduated from Calcutta University in 2010



Ms. Tanvi Pandey
Company Secretary

She is a graduate in commerce and has received her membership of Institute of Company Secretaries of India in 2012. She holds working experience of over 8 years on mergers and acquisitions transactions involving listed as well as unlisted companies. She also has experience in all forms of restructuring including by way of scheme of arrangement

Accreditations and Industry Recognition



ISO Certificates



KEMA Approval



CPRI Approval



CACT Approval

NFC 33209 Approval
French Lab



POWERGRID Approval



UL Approval



XLPE ROHS TESTS



PVC ROHS REACH TESTS



Approved

ERDA



Distributed 2,000 Ration Kits among Poor People and workers during the pandemic



Provided 20,000 Masks to Villagers and Medical Staff



Planted over 500 trees at manufacturing units and schools



Saving 65.0 lakhs liters of ground water through water harvesting facilities at units



Installed Solar Panels at Surangi Unit, reducing 80 MT carbon emissions per month

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