



Date: 13th March, 2023

To
The Manager,
Listing Department,
BSE Limited,
PJ Towers, Dalal Street,
Mumbai - 400 001.

Scrip Code: 543547/ ISIN: INE0HR601026

Dear Sirs

Sub: Presentation as placed at Analyst / Institutional Investor meetings held on 13.03.2023
Ref: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Pursuant to Regulation 30(6) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Obligations") read with Part A of Schedule III to the SEBI Listing Obligations, we wish to inform you that the Analyst/Investors Meetings with the Company were held on 13.03.2023, as per schedule intimated vide Letter dated 10.03.2023.

The presentation used by the Management team at the said event is enclosed herewith and the same has also been uploaded on the website of the Company at www.ddevgroup.in.

No unpublished price sensitive information pertaining to the Company was shared with the Analysts/ Investors.

This is for your information and records.

Thanking You,

Yours faithfully,

For Ddev Plastiks Industries Limited



Tanvi Goenka (Membership No. ACS 31176)
Company Secretary

Ddev Plastiks Industries Limited

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CIN : L24290WB2020PLC241791

Investor
Presentation
Q3 FY23

Leading Manufacturer of Compounds

www.ddevgroup.in



Ddev Plastiks Industries Limited



Filler Compounds

Color Masterbatch

66KV XLPE Cable

XLPE Cable

Engineering Plastics

PVC Compounds

About Us

- A leading manufacturer of polymer compounds in India with a capacity of 2,39,000 MTPA
- 5 manufacturing units with state-of-the art machinery, infrastructure, equipment, and R&D facilities
- Diverse product portfolio consisting of PE compounds, PVC compounds, Filled compounds, Master Batches, Footwear compounds, Pipe compounds, Peroxide compounds
- Product portfolio now expanded to Engineering Plastic Compounds for White Goods, Automotive and Electrical Appliances

200+
Products

50+ Countries
Geographical Presence

400+
Employees

CRISIL A /Stable & CRISIL A1
Long term & Short term Credit Rating

Q3 FY2023 Performance Highlights

Revenue

Rs. 655 Cr

Gross Profit

Rs. 92 Cr

EBITDA

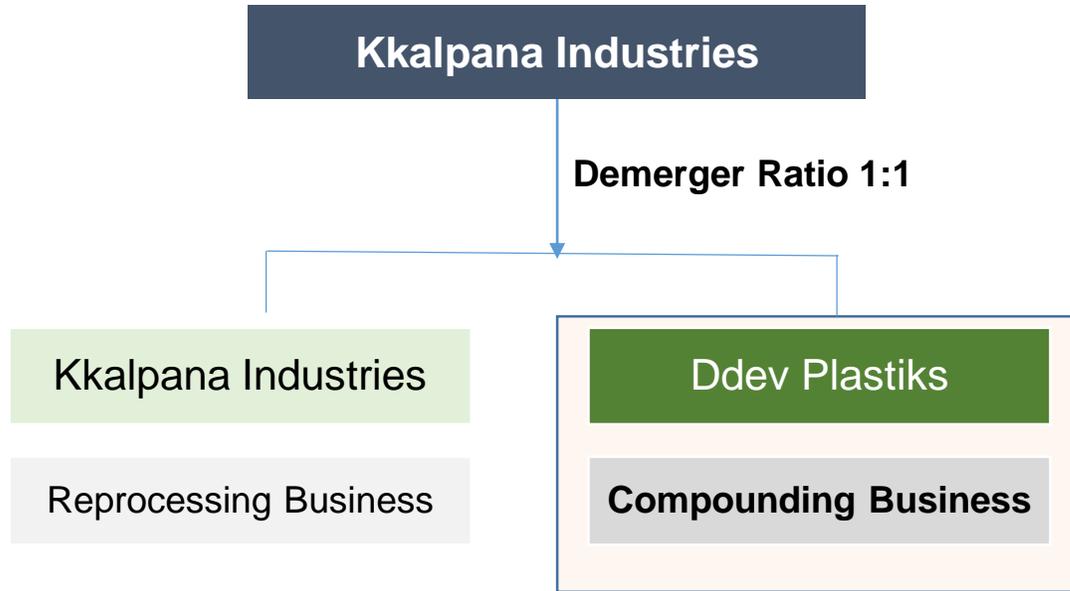
Rs. 42 Cr

Net Profit

Rs. 23 Cr

Business Performance

- Company have recently launched 1 new product
 - XL HFFR (Cross Linkable HFFR) Compound for Solar/ Photovoltaic Cable Application
- Received 3rd party approval for our WTR XLPE for 72 KV application
- New machine for HFFR compounds received at site



Shares issued by Ddev Plastiks in the same proportion in which the shareholders hold the shares in Kkalpana Industries protecting overall economic interest of the equity shareholder

Strategic Rationale

Simplification of business structure

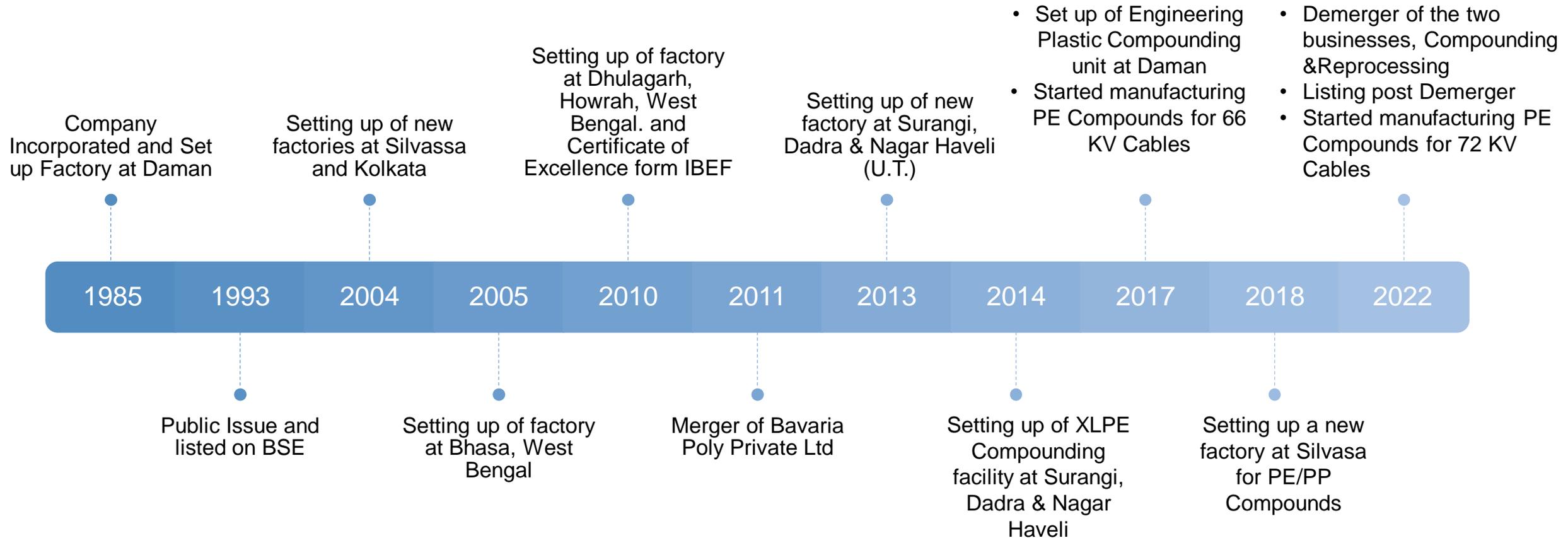
Manage different business independently and be fully focused on exploring respective growth opportunities

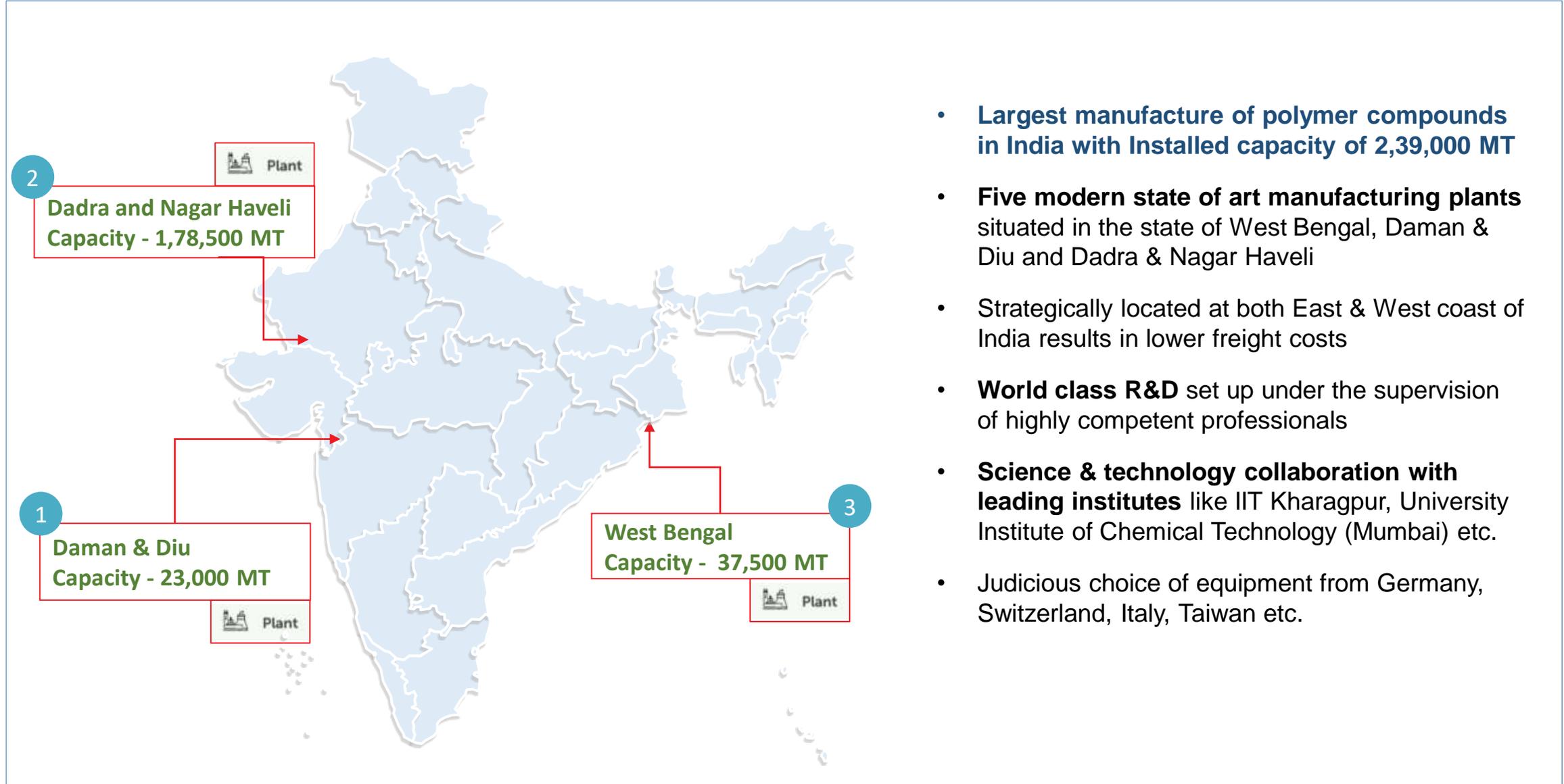
Enhanced operational efficiency and optimized profitability

Provides shareholder more investment choice and help companies target and attract new investors

Higher strategic focus, will enable a more efficient capital allocation, which in turn will create value for all stakeholders

Major Milestones Achieved





- **Largest manufacture of polymer compounds in India with Installed capacity of 2,39,000 MT**
- **Five modern state of art manufacturing plants** situated in the state of West Bengal, Daman & Diu and Dadra & Nagar Haveli
- Strategically located at both East & West coast of India results in lower freight costs
- **World class R&D** set up under the supervision of highly competent professionals
- **Science & technology collaboration with leading institutes** like IIT Kharagpur, University Institute of Chemical Technology (Mumbai) etc.
- Judicious choice of equipment from Germany, Switzerland, Italy, Taiwan etc.

Capacity Utilisation

Products	User Industry	Installed Capacity (TPA)	Utilization					
			FY18	FY19	FY20	FY21	FY22	9MFY23
Antifab/ Filled Compounds/ Master Batches	Packaging Goods	36,000	45,758*	33,776	24,154	27,435	34,684	17,890
PVC Compounds	Wire & Cable Industry. Construction Industry	44,000	31,941	31,518	33,570	23,602	18,282	14,661
Sioplas Compound / XLPE Compound/ Semicons	Power Distribution Industry / Capital Goods Industry	1,42,500	60,077*	75,166	78,623	67,785	83,729	69,221
Engineering Plastics Compounds	White Goods and Consumer durable Industry. FMEG Industry	14,500	4,845	7,213	2,831	5,273	3,323	1,334
HFFR	Power distribution with safety against fire hazards	2,000	-	-	-	-	-	390
Total		2,39,000	1,42,621	1,47,674	1,39,178	1,24,095	1,40,018	1,03,496

Note: *Capacity for FY18 for AF was 50,000 MT and Sioplas Compound was 1,28,500 MT

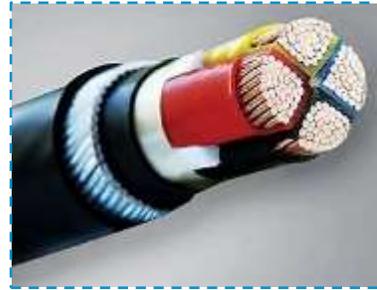
Antifab / Filled Compounds/ Master Batches



PVC Compounds



Sioplas Compound / XLPE Compound / Semicons



Engineering Plastics Compounds



HFFR





Approval for WTR (Water Tree Retardant) XLPE for 72 KV Application

- Ddev Plastiks Industries has launched their first locally produced WTR XLPE (Water Tree Retardant XLPE) for the insulation of cables up to 72 KV
- This insulation material is highly effective in reducing the growth of electrical treeing caused by water, making it a superior choice for insulation purposes
- Reduced treeing result in better service life of the cable resulting into better returns for electrical distribution companies
- This product was primarily imported, however, DPIL has introduced an exceptional version that has successfully passed a long-term test at a third-party laboratory
- It has successfully passed a two-year test on cable at a prestigious VDE laboratory

XL HFFR (Cross Linkable HFFR) Compound for Solar / Photovoltaic Cable Application

- A global leader in XLPE compound manufacturing, producing EHV compounds since 1980
- Commercially launched for major applications in Solar / Photovoltaic Cable

Diversified Customers - Domestic

Top clientele constitutes of prominent domestic and global companies

Diversified customer base across cable, footwear, pipe and packaging industry mitigates industry-specific downturn impact

Well established relationships with renowned clientele provide stability to revenues and drive business going forward



Diversified Customers - Exports





Mr Narrindra Suranna
Chairman & Managing Director

Associated with Company since inception. Wide experience in Plastic Industry, Company has reached its present height under his leadership

B.Com (Hons.) and L.L.B from Calcutta University and MBA from Harvard University



Mr. Dev Krishna Surana
Director

Dynamic business leader and key driving force of Company. He have done B.Com (Hons.) from St. Xaviers, Kolkata, MSc from University of Warwick, UK and MBA from Babson University, USA



Mr Rajesh Kumar Kothari
Whole-Time-Director

25+ years of experience in the areas of marketing, after sale service and market research. He started his career at Kanoria Chemicals & Industries and been associated with Kkalpana since 1997

B.Com from Rajasthan University, Ajmer



Ms. Mamta Binani
Independent Director

21+ years of experience in corporate consultation & advisory, on Board of several companies like GPT Infrastructure Ltd, Century Plyboards (India) Ltd, Anmol Biscuits Ltd

B.Com, Law graduate and Fellow member of the ICSI



Mr. Samir Kumar Datta
Independent Director

Served on multiple industries during his service tenure of 4 decades and started his practice as a Cost accountant since 2007.

Science graduate from Calcutta University and Fellow Cost Accountant



Ms Ramya Hariharan
Director

In past, worked with Amarchand Mangaldas and Argus Partners. On the board of various listed and unlisted companies.

Qualified Company Secretary and LLB from Calcutta University



Mr Arihant Bothra
Chief Financial Officer

He is Graduated from Calcutta University in 2010, an Associate member of Institute of Chartered Accountants of India and an IIM Calcutta Alumni. Vast working experience for more than a decade in the areas of Finance, Accounting, Insurance, Information System and Project Financing.



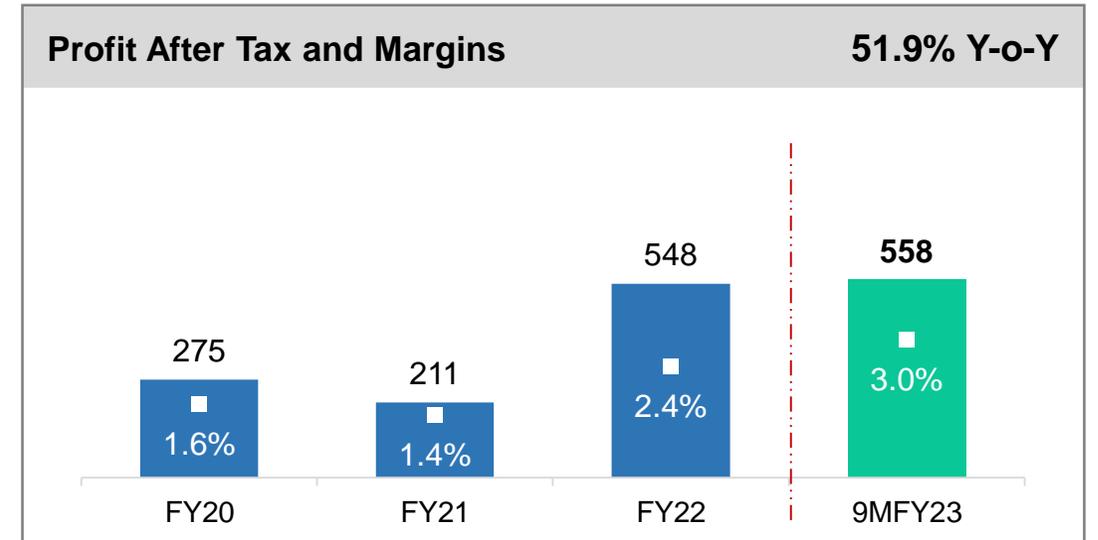
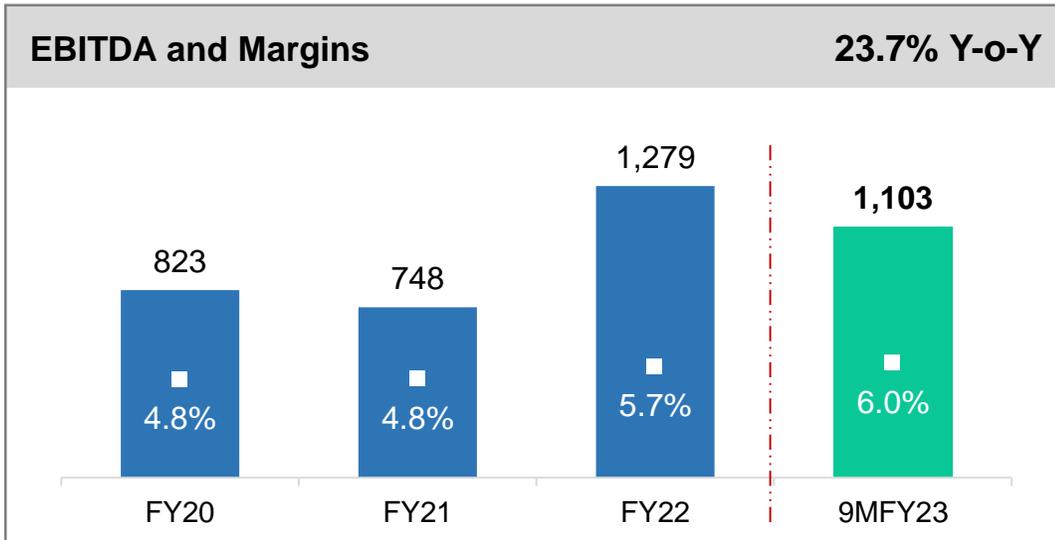
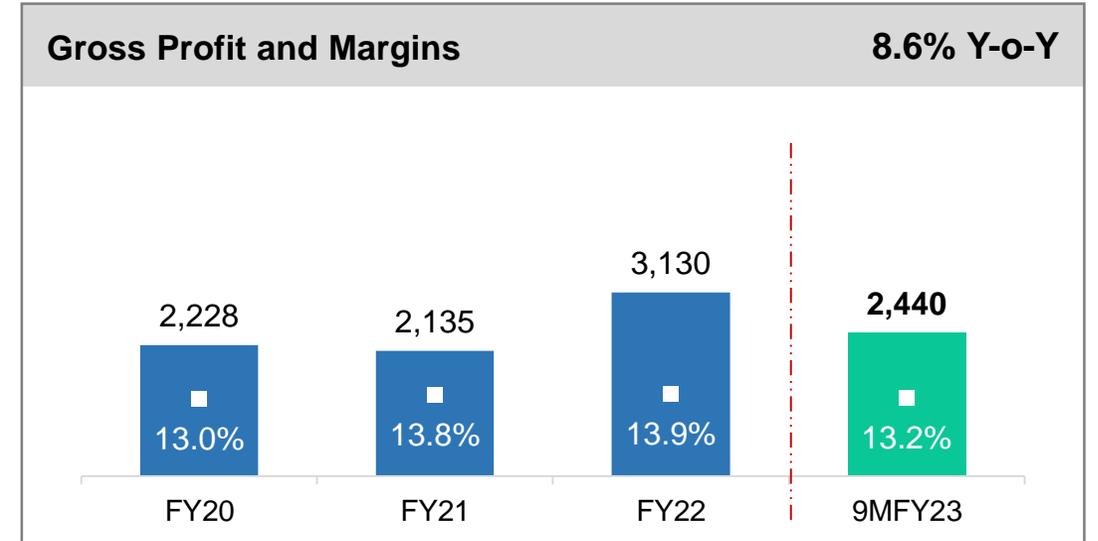
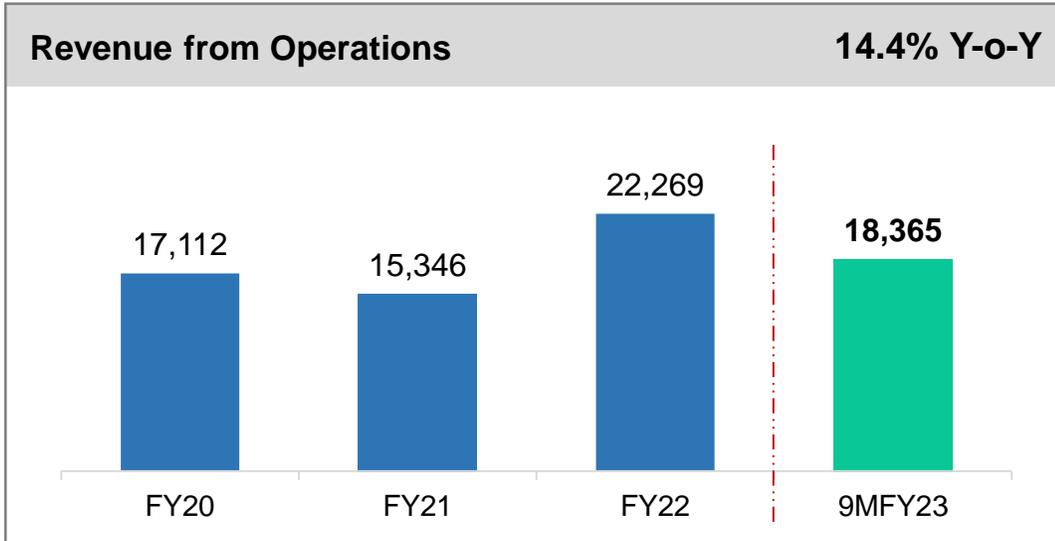
Ms. Tanvi Pandey
Company Secretary

She is a graduate in commerce and has received her membership of Institute of Company Secretaries of India in 2012. She holds working experience of over 8 years on mergers and acquisitions transactions involving listed as well as unlisted companies. She also has experience in all forms of restructuring including by way of scheme of arrangement



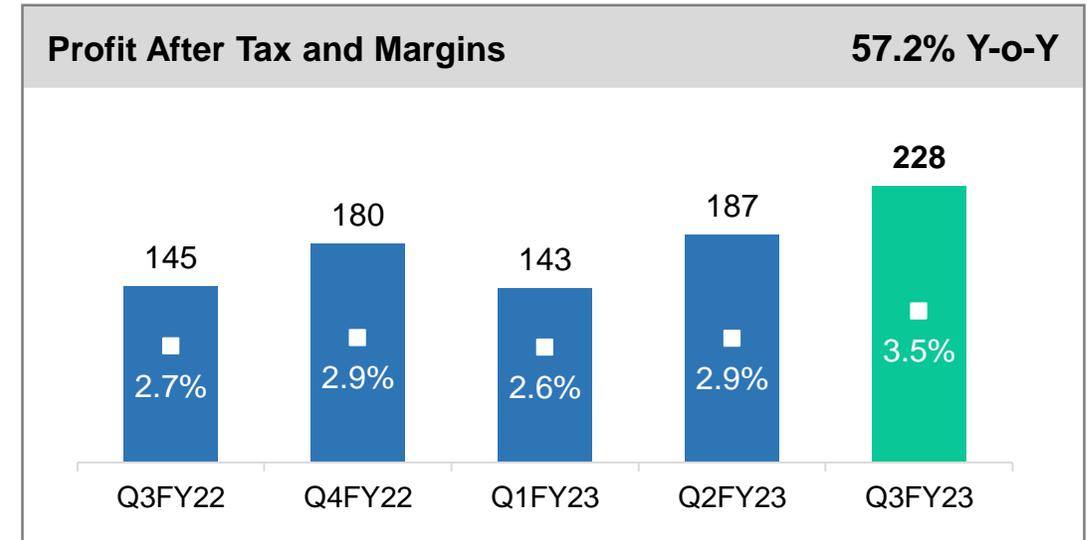
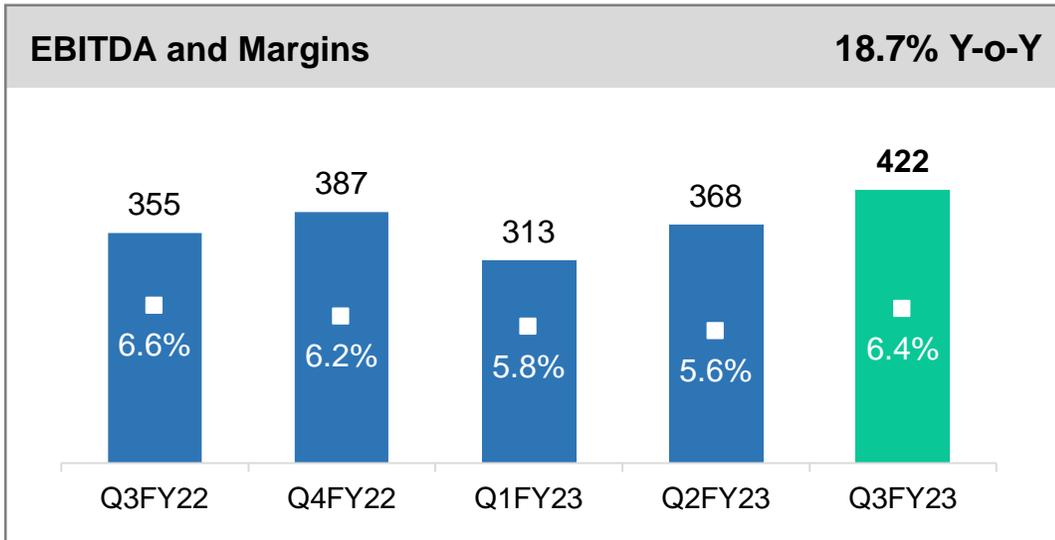
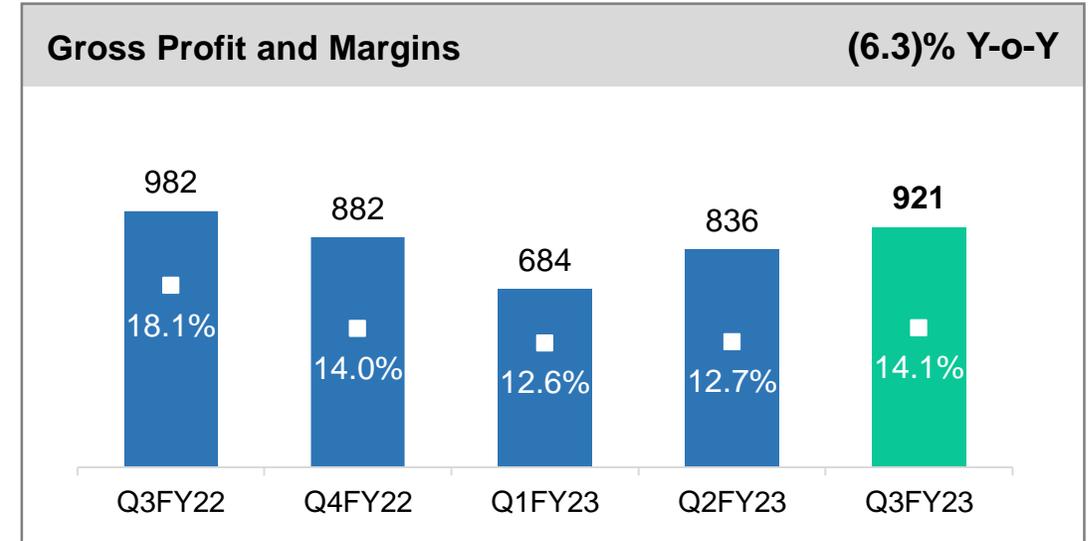
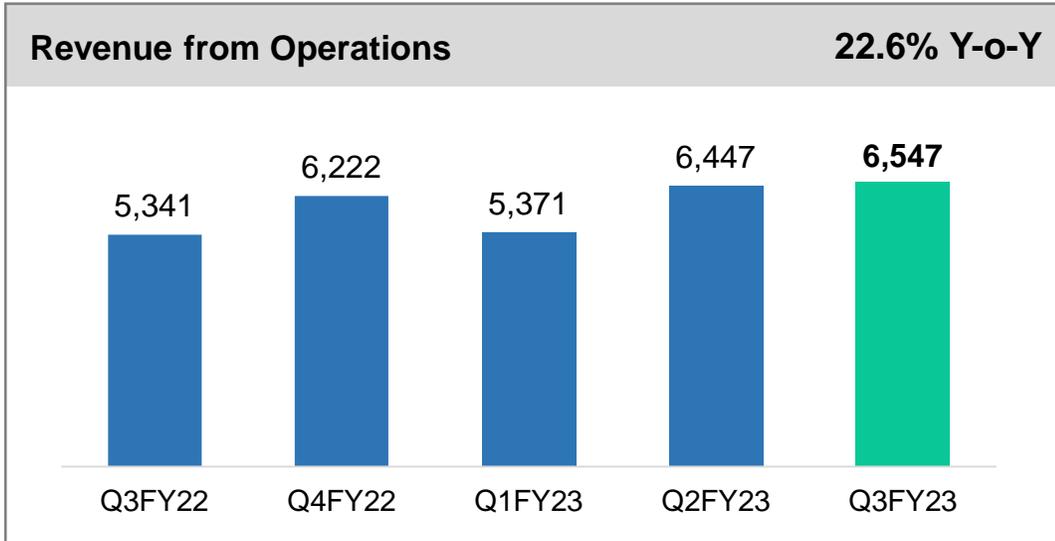
Financial Performance >>>

9M FY2023 Performance Highlights

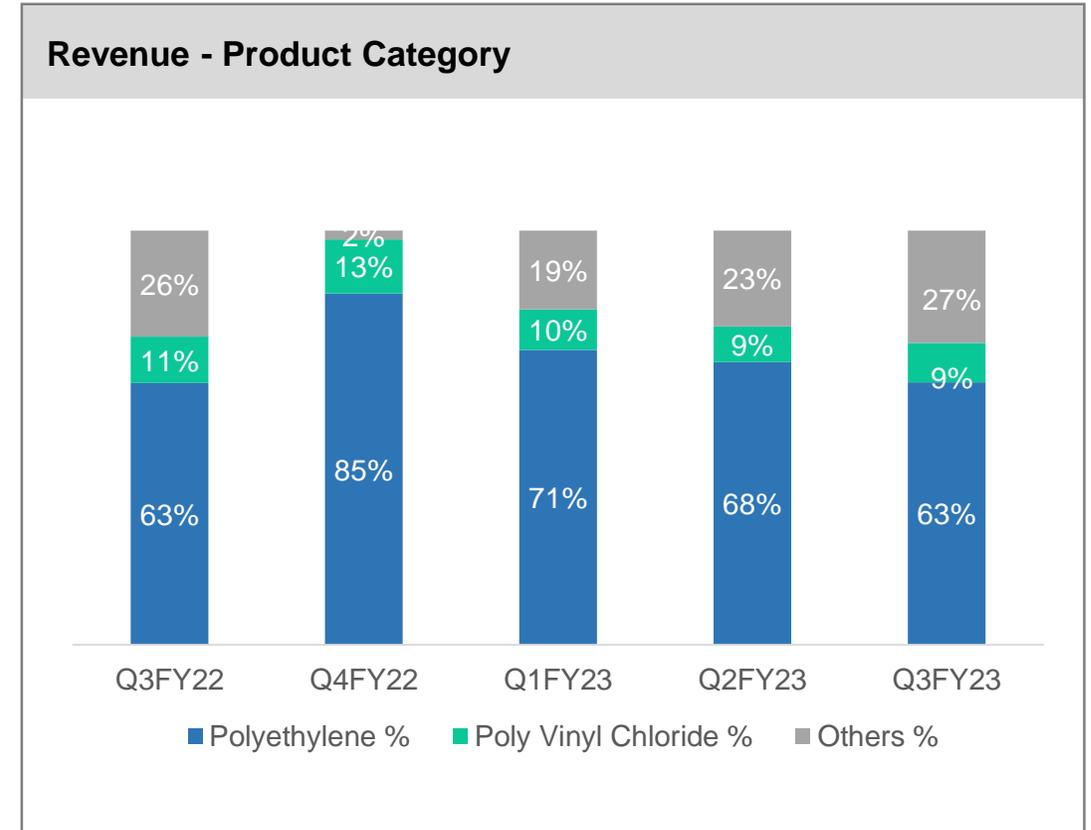
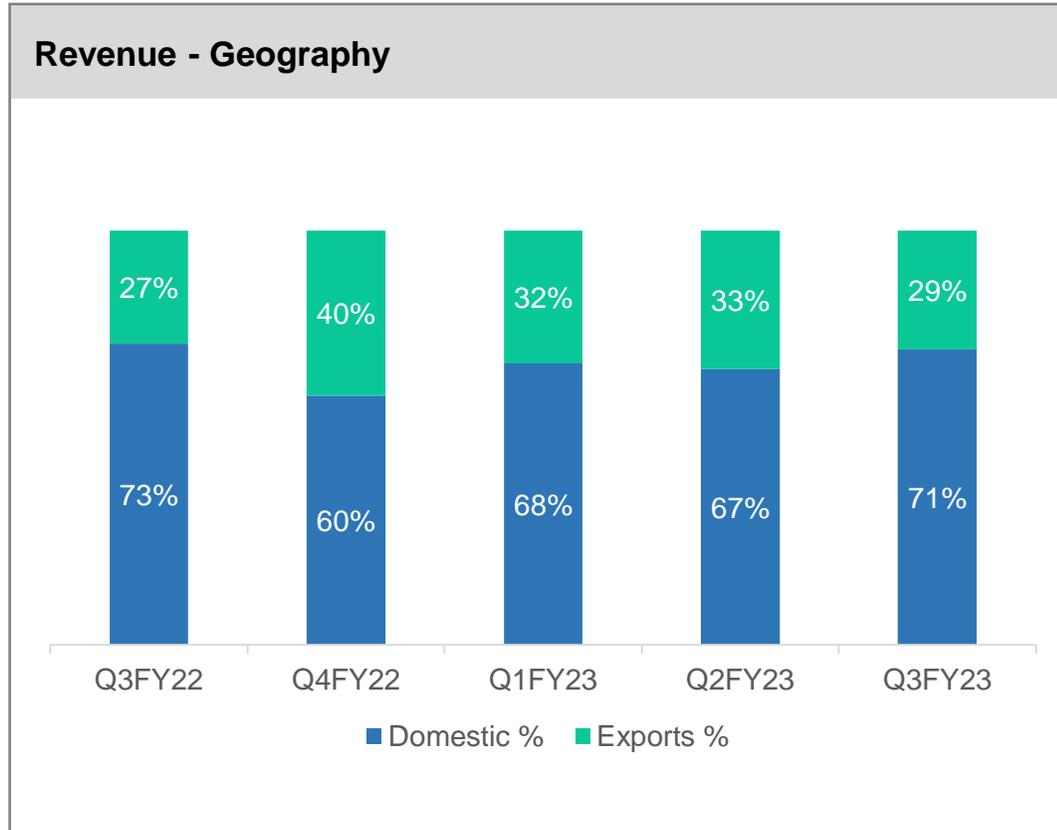


Note:
 • Gross Profit and EBITDA margins calculated on Total Income

Q3 FY2023 Performance Highlights

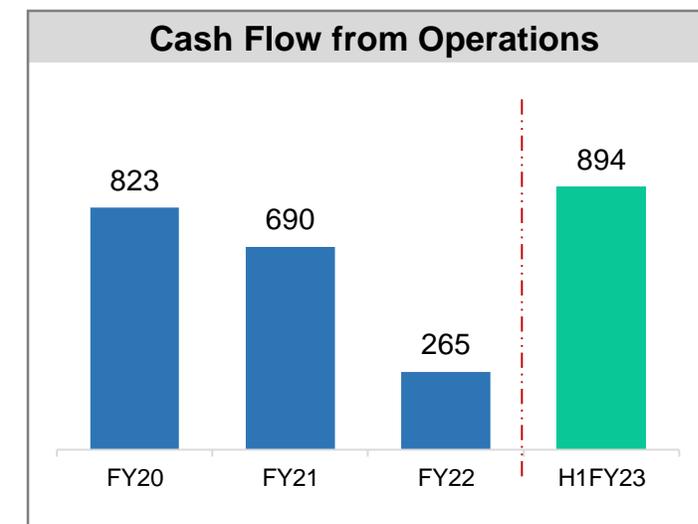
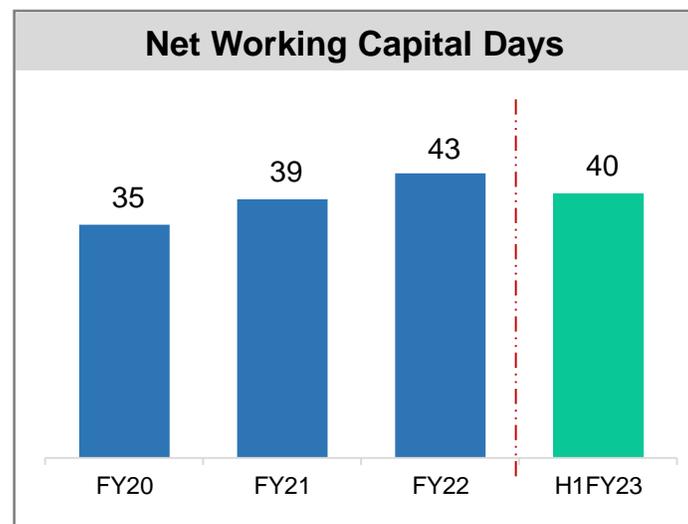
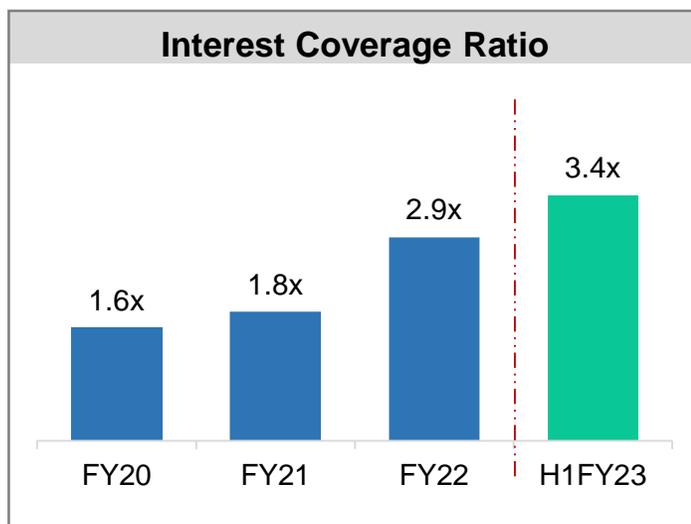


Note:
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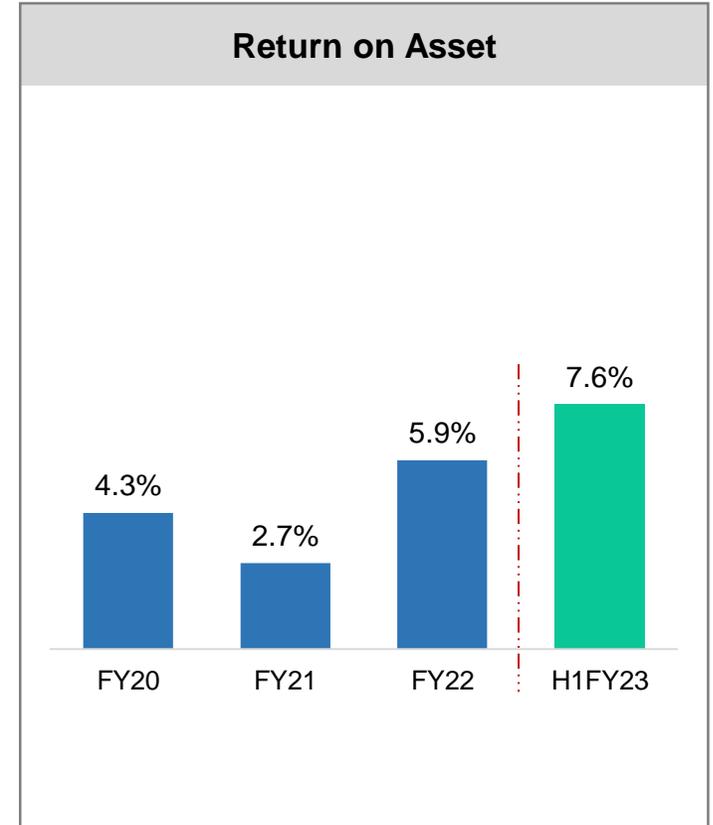
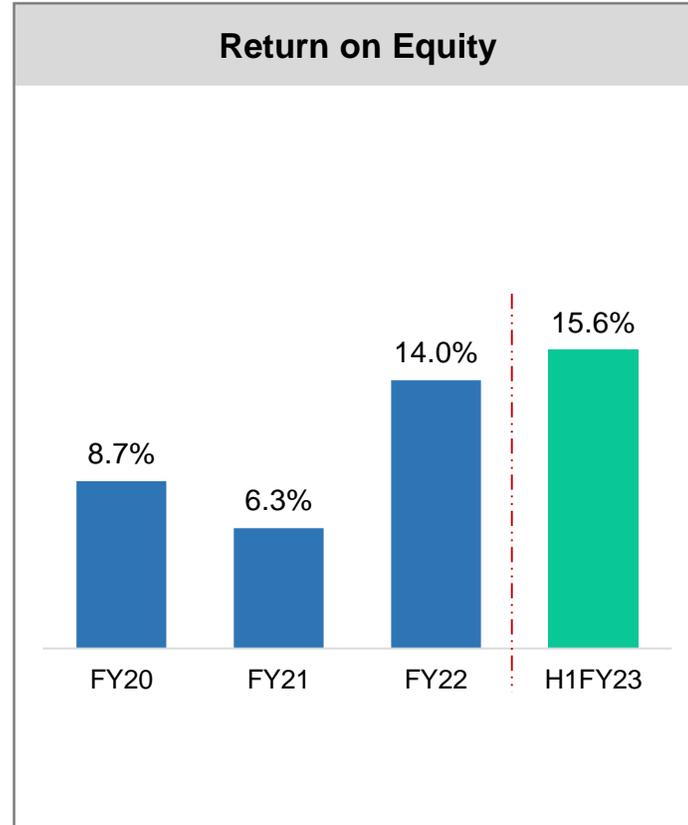
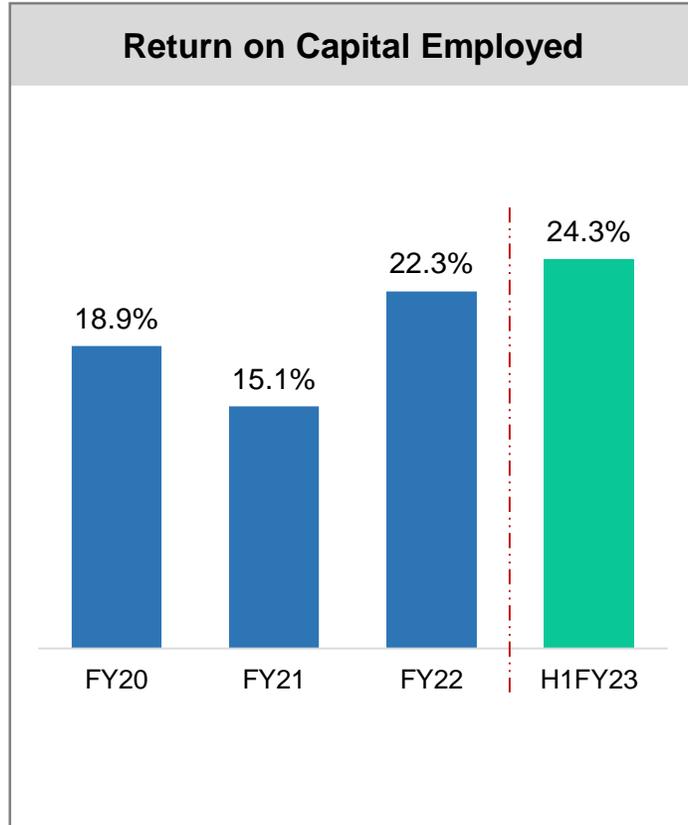
(Rs. Million)	FY21	FY22	H1FY23
Long Term Debt	3	0.3	0.2
Short Term Debt	855	1,290	861
Total Debt	859	1,290	861
(-) Cash & Cash Equivalents	75	61	204
Net Debt	784	1,230	656
Total Equity	3,375	3,919	4,249
Net Debt/Equity	0.23 x	0.31 x	0.15 x
Net Debt/EBITDA	1.05 x	0.96 x	1.40 x

	Instrument	Rating
CRISIL	Long Term	CRISIL A /Stable
	Short Term	CRISIL A1



Note:

- FY21 figures are enclosure of different business vertical which is now demerged with Ddev



Note:

- Restated Financials post Demerger
- FY21 figures are enclosure of different business vertical which is now demerged with Ddev

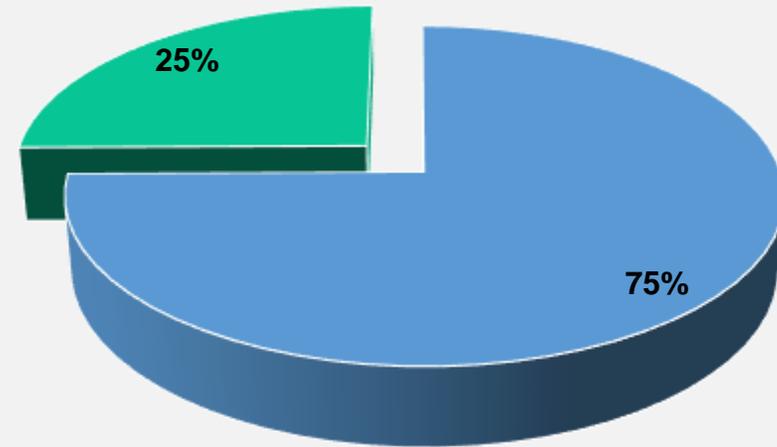
Financial Performance

	Q3		Y-o-Y	Q2	Q-o-Q	9M		Y-o-Y
(Rs. Million)	FY2023	FY2022	Growth(%)	FY2023	Growth(%)	FY2023	FY2022	Growth(%)
Revenue from Operations	6,547	5,341	22.6%	6,447	1.6%	18,365	16,047	14.4%
Other Income	5	82	(94.1)%	113	(95.8)%	169	149	13.3%
Total Income	6,552	5,422	20.8%	6,560	(0.1)%	18,534	16,196	14.4%
Gross Profit	921	982	(6.3)%	836	10.2%	2,440	2,248	8.6%
<i>Margin (%)</i>	14.1%	18.4%		13.0%		13.3%	14.0%	
EBITDA	422	355	18.7%	368	14.7%	1,103	892	23.7%
<i>Margin (%)</i>	6.4%	6.7%		5.7%		6.0%	5.6%	
EBIT	391	327	19.8%	338	15.7%	1,013	807	25.6%
<i>Margin (%)</i>	6.0%	6.0%		5.2%		5.5%	5.0%	
Profit After Tax	228	145	57.2%	187	21.7%	558	367	51.9%
<i>Margin (%)</i>	3.5%	2.7%		2.9%		3.0%	2.3%	
EPS	2.42	1.54	57.1%	1.99		5.93	3.90	

Notes:

- EBITDA is including Other Income
- EBITDA Margins are calculated on Total Income

- During 2007-08, some of the prominent Institutional shareholders holding our shares were Lehman Brothers Asia Ltd, Citigroup Global Markets Mauritius Pvt. Ltd., etc.
- In the recent times as well, our Institutional shareholders have been around 1% of the total equity capital
- Further, the Company has been regularly declaring Dividends ranging from 6% to 22% since 2005 till 2020 when it was impacted with a major fire in one of its factory



■ Promotor ■ Public

Accreditations and Industry Recognition



ISO Certificates



KEMA Approval



CPRI Approval



CACT Approval



VDE Approval

NFC 33209 Approval
French Lab



POWERGRID Approval



UL Approval



XLPE ROHS TESTS



PVC ROHS REACH TESTS



ERDA



Anna Prashan & Pravesh Utsav to promote Adivasi child admission to school & for nutrition during



Distributed Tri-color T-shirts to labour and locals on Independence Day, celebrated Har Ghar Tiranga campaign at our Surangi plant



Planted over 500 trees at manufacturing units and schools



Saving 65.0 lakhs liters of ground water through water harvesting facilities at units



Installed Solar Panels at Surangi Unit, reducing 80 MT carbon emissions per month

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